

Part of Stora Enso's Annual Report 2020



THE RENEWABLE MATERIALS COMPANY

Introduction

Letter from the Remuneration Committee Chair Decision-making procedure Remuneration development Remuneration policy summary

Remuneration Report 2020

This report has been prepared in accordance with the Finnish Corporate Governance Code of 2020, which is available at cgfinland.fi. Stora Enso also complies with the Swedish Corporate Governance Code ("Swedish Code"). with the exception of the deviations listed in Appendix 1 of the Corporate Governance Report. The deviations are due to differences between the Swedish and Finnish legislation, governance code rules, and practices. Where differences exist, Stora Enso follows the practice in its domicile. The Swedish Code is issued by the Swedish Corporate Governance Board and is available at corporategovernanceboard.se.

Introduction

Letter from the Remuneration Committee Chair

Dear Shareholders,

On behalf of the Board, I present our 2020 Remuneration Report. This report includes the main principles of our remuneration for the members of the Board of Directors, President and CEO, and Deputy CEO, and our remuneration decision-making procedure; a description of our current policy and details of how our remuneration arrangements were implemented during year 2020. Information on remuneration for the Group Leadership Team is presented in **Financials 2020**.

The company's remuneration policy was published by a stock exchange release on 30 January, 2020, and was presented to the Annual General Meeting on 4 June 2020. In favour of the remuneration policy, 98.91 percent of the total votes were cast. Based on the voting results, it was recorded that the AGM decided to support the presented remuneration policy. I want to thank our shareholders for their strong support.

General remuneration principles

Stora Enso aims to provide a level of remuneration that motivates, encourages, attracts and retains employees of the highest calibre. To maximise the effectiveness of remuneration within Stora Enso, careful consideration is taken to ensure that the remuneration elements drive the business strategy of the company and its long-term financial interests. The Remuneration Committee is fully aware of its responsibility in ensuring that remuneration supports and drives our strategic priorities. In addition, a fundamental element in the remuneration principles at Stora Enso is the concept of pay-for-performance, and an important aspect of our approach to remuneration is to look at the total remuneration provided to employees. In 2020, our remuneration policy was ranked the best for Large Cap companies in Finland, which is a highly appreciated accolade for the work we have done in Stora Enso to prepare this policy. The members of the ranking committee included representatives from the pension insurance company Varma, the Directors' Institute of Finland, and Nasdaq. Our remuneration policy was particularly praised for its connection to the Group's strategy and sustainability work. The policy was also considered thorough and precise. The remuneration elements must drive the company's business strategy and its long-term financial interests. Our clear and transparent policy is formulated to achieve that goal.

Remuneration outcomes during 2020

Similar to many other companies, we have experienced unprecedented uncertainties and a very difficult business environment surrounding the worldwide outbreak of Covid-19 during the past year.

In a few weeks after we announced our 2020 incentive plans, the situation completely changed, and though the impact of the outbreak remained uncertain, it became clear that the calculations and forecasts that these plans were based on were quickly becoming obsolete.

One of the key focus areas for Stora Enso during this year, besides safeguarding the safety of our people, was to strengthen our financial resilience and to weather the challenging times we had ahead of us. In order to do that, securing and enhancing our cash flow was key. It was also important that our STI program reflected this change and aligned our focus with our company's interests. After careful consideration we reassessed our STI targets and replaced all operational/individual targets in the 2020 STI plan with with a cash flow metric, except those targets that relate to safety.

During the year, all remuneration to members of the Board of Directors, President and CEO, and Deputy CEO in relation to 2020 was awarded in accordance with the approved Remuneration policy.

The outcome of the Short term incentive plan for 2020 was approved in early 2021 in relation to performance against the financial metrics Earnings Before Interest, Taxes, Depreciation, Amortisation (EBITDA) and Operating Working Capital (OWC) that had been set at the beginning of the year, and measurable operational metrics (cash flow and safety). Stora Enso achieved performance beneath applicable financial targets for the year, which resulted in STI earnings below target for the CEO and Deputy CEO. Details of the STI outcomes are provided in the section on Short Term Incentive (STI) programme for the CEO and Deputy CEO.

The 2018 Performance share plan outcome was approved in early 2021 based on pre-agreed measures. Performance was measured over three years beginning on 1 January, 2018, and ending on 31 December, 2020. Further details of the vesting outcome for the share programmes is provided in the section on Long Term Incentive (LTI) programmes for the CEO and Deputy CEO.

Remuneration Policy review

Whilst our policy has just completed its first year of implementation, the Committee will continue to monitor its effectiveness and appropriateness for our business. By the publication date of this report, no changes have been proposed to the policy, and no clawback provisions have been used. We will ensure that the policy continues to support the Group's strategy, which was updated at the end of year 2020. In addition, the alignment with external views on executive remuneration will be reviewed carefully.

On behalf on the Committee and the board, I thank you for your continued support.

Jorma Eloranta Chair of the Remuneration Committee Governance

1

Stora En



Introduction

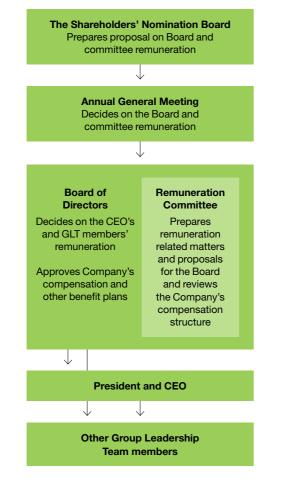
Letter from the Remuneration Committee Chair Decision-making procedure Remuneration development Remuneration policy summary

Remuneration Report 2020

Decision-making procedure

The shareholders at the AGM decide annually on the remuneration of the Board members (including the remuneration of the members of Board committees). The proposals for the AGM concerning the remuneration for the Chair, Vice Chair and members of the Board as well as the remuneration for the Chair and members of the committees of the Board are prepared by the Company's Shareholders' Nomination

Remuneration decision-making procedure



Board, which is composed of representatives of the main shareholders of the Company as well as Board member representatives and described in more detail in **Governance 2020**. The Board representatives of the Shareholders' Nomination Board do not participate in the decision-making relating to Board or Board Committee remuneration.

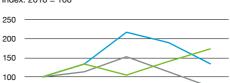
The Board appoints the CEO and approves his/her remuneration as well as the remuneration of other GLT members. The Board's Remuneration Committee prepares remuneration related matters and proposals for the Board and is further responsible for ensuring that management remuneration principles are aligned with the Company's objectives and shareholder interest.

Remuneration development

The graph below shows the development for selected financial measures since 2016 and up until 2020.

The graph "Five-year comparison of paid remuneration" shows the CEO, Deputy CEO, Board, and average employee remuneration development since 2016 and up until 2020. Amounts have been indexed to 100 at the 2016 year level in order to show the relative development in the years 2016–2020.

Five-year financial performance Index: 2016 = 100







- Earnings per share²
- Operational EBIT³

¹ Based on Factset data. ² Earnings per share (EPS) year-to-date. ³ Operational Earnings Before Interest and Tax (EBIT). During the period 2016–2020, the employee average remuneration has stayed relatively unchanged, while the board members remuneration increased by 8.3% (108.3), and Deputy CEO remuneration increased by 39.6% (139.6).

There was a high variance in CEO and Deputy CEO remuneration in the 2016–2020, since these are heavily dependent on variable pay parts (STI and LTI) that depend on financial company performance. Financial performance (EPS, Operating EBIT) increased in 2017–2018, which also resulted in higher variable pay outcomes, but since 2018, financial performance and also variable pay-outs have been lower. As a result, CEO and deputy CEO remuneration increased in 2017 and 2018 but then decreased in 2019–2020. It should be noted that though

Five-year comparison of paid remuneration Index: 2016 = 100

160 140 120 — 60 20 2016 2017 2018 2019 2020 100.0 98.4 101.3 103.8 108.3 Board member average¹ President and CEO²³ 100.0 119.3 132.7 120.0 77.5 Deputy CEO³ 100.0 127.2 151.1 145.3 139.6 100.0 99.1 99.7 100.1 102.6 _ Employee average⁴

President and CEO

- Annual salary Pension
- Other benefits

2020

Short Term Incentives

Long Term Incentives

¹ Total Board member fees divided by number of Board members. The index will vary depending on the total board fees paid as well as the Board composition.

² Current President and CEO started on 1 December 2019. Due to that, only 1 month of STI was paid in 2020 as time in the CEO position, whereas full year of STI will be included in the 2021 figures. Amounts in the years 2019–2020 relate to payments made to the current President and CEO after that date, as well as amounts paid to the previous President and CEO that relate to the period before that date.

³ Remuneration depends on a fixed part, such as base salary, pension and other benefits, but also to a large extent on variable pay parts that may result in higher or lower total remuneration year-to-year.

⁴ The total wages and salaries paid to employees in Stora Enso divided by the average number of employees. The index will vary based on the total headcount and total wages and salaries paid.

we can show a correlation between financial performance and variable pay, variable pay outcomes depend on performance towards set targets that may be higher or lower than actual outcomes.

To illustrate the impact of different components to CEO remuneration, we have broken down the remuneration into bars that illustrate the relative development of pay elements in 2016–2020. Due to variance in variable pay, CEO remuneration increased in 2017–2019 but fell back in 2019, and resulted in a -22.5% (77.5) lower remuneration in 2020 compared to 2016.

At Stora Enso, company performance is linked to the remuneration for approximately 98% of our employees through various profit sharing and variable pay programmes. Strategy

Sustainability



Introduction

Letter from the Remuneration **Committee Chair** Decision-making procedure Remuneration development Remuneration policy summary

Remuneration Report 2020

Remuneration Policy Summary

This Remuneration Policy summary describes Stora Enso's main principles and the decisionmaking process of remuneration for the members of the Board. President and the Chief Executive Officer (CEO) and Deputy CEO, and the remuneration elements for them. For the full Remuneration Policy, see storaenso.com

Board remuneration

Remuneration of the Board is decided annually by the shareholders at the AGM or a possible extraordinary shareholder meeting. The remuneration of the members of the Board may depend on their respective roles as Chair, Vice Chair, and Members of the Board or its committees. Board remuneration can be paid in cash or in cash and shares as further decided by the AGM.

Remuneration for the President and Chief Executive Officer (CEO) and Deputy CEO The total remuneration to the CEO and Deputy CEO consists of:

- annual base salary (ABS)
- variable pay components as short-term incentives (cash when applicable) and longterm incentives (shares when applicable)
- · long-term benefits (pension, medical and health benefits)

The purpose, operation, opportunity and link to performance of each remuneration element is described below:

Annual Base Salary - ABS (Fixed pay)

The purpose of the base salary is to attract and retain talent of the calibre to deliver our strategic priorities. There is no maximum salary limit. The CEO and Deputy CEO salary increases take into consideration average salary increases for appropriate parts of the wider workforce. Increases may be larger, or applied more often, at the discretion of the Board under certain circumstances such as, but not limited to, the general development of business, financial performance, operational performance or when required considering market practice.

Short Term Incentives - STI (Variable pay)

The purpose of the STI programme is to drive alignment against set objectives and to create engagement by setting clear measurable yearly targets that will have a direct impact on company performance. There is the opportunity of a maximum percentage of the annual fixed salary if targets are met. The STI maximum opportunity is reviewed yearly to ensure market competitiveness and link to strategy. The Board may decide on a maximum STI opportunity of 50%-100% of ABS for the CEO and Deputy CEO.

The STI programme is based partly on financial metrics and partly on measurable non-financial operational metrics that are set at the beginning of each year and measured for one year.

Financial metrics are, for example, related to sales growth, profit, working capital and cash flow or other financial metrics as decided by the Board.

Operational metrics are based on the Stora Enso balanced scorecard, with targets in the strategic areas of Innovation, Customer Insight, Structured Processes, Motivated Employees and Special Projects. These may also be adjusted to reflect any changes in the balanced scorecard. Operational metrics will account for no more than 40% of the STI opportunity. Target levels of operational metrics for the CEO and the Deputy CEO are decided by the Board.

Given that the performance metrics are measurable, it is possible for the Board to objectively evaluate the outcome at the end of each performance period. No pay out of incentives is done until financial results have been audited and approved by the external auditor.

Long Term Incentives – LTI (Variable pay)

The purpose of the LTI is to incentivise and align management with shareholder interests and the long-term strategy of the company, including its sustainability. This is done through setting measurable financial long-term targets as well as through encouraging personal share ownership.

LTI consists of a Performance Share award in Stora Enso shares, LTI maximum opportunity is reviewed yearly to ensure market competitiveness and link to strategy. The Board may decide on a maximum LTI opportunity of 70% - 120% of ABS for the CEO, and Deputy CEO.

Each LTI plan has a share price cap set in EUR. The number of shares transferred to the participant is reduced proportionally, should the share price at vesting date exceed this share price cap.

The shares will vest dependent on at least three-year financial performance criteria proposed by the Remuneration Committee and decided by the Board.

The financial metrics are for example related to earnings per share, economic value added, share price development, cash flow or other financial metrics as decided by the Board.

Given that the performance metrics are measurable, it is possible for the Board to objectively evaluate the outcome at the end of each performance period. No pay out of incentives is done until financial results have been audited and approved by the external auditor.

Long Term Benefits - LTB

The purpose is to stay competitive and aligned to market practice, giving the CEO and Deputy CEO the confidence of a solid insurance coverage during their term of office, and the opportunity to retire at the normal retirement age.

In Finland, the contributions on top of the statutory pension shall be limited to 23.5% of pensionable salary, while in Sweden, total pension contributions shall be limited to 30% of pensionable salary. Pensionable salary is a fixed salary and paid STI. The retirement age is 65 years.

The CEO and Deputy CEO may have accident, disability and death insurances in line with collectively agreed pension plans, to the extent that those include this coverage in Sweden and Finland. In addition, the CEO and Deputy CEO may be covered by a company sponsored health insurance. The cost of the above-mentioned insurances may be up to 4% of fixed salary.

For positions governed by rules other than Finnish or Swedish, pension benefits and other benefits may be duly adjusted for compliance with mandatory rules or established local practice, taking into account, to the extent possible, the overall purpose of these auidelines.

Other Benefits

The purpose is to stay competitive and aligned to market practice. Some benefits will also help to attract and retain talent. Benefits are based on cost and will be provided in line with local market practice. The cost of the car benefit may be up to 4% of the fixed salary.

The level of Relocation Benefits will depend on individual circumstances and market practice. These will be provided for a limited period of time.

For positions governed by rules other than Finnish or Swedish, benefits may be duly adjusted for compliance with mandatory rules or established local practice, taking into account, to the extent possible, the overall purpose of these guidelines.

Sustainability

Strategy

3

a Enso

tion

oduction

Remuneration **Report 2020**

This report is prepared in accordance with

the Finnish Decree of the Ministry of Finance

of the remuneration policy and remuneration

report (608/2019), as well as other applicable

Remuneration presented in the report is either

earned and paid during 2020, or earned and due

During 2020, there has been no recovery of

Deputy CEO. There have been no deviations from

the decision-making procedure as set out in the

paid or reduction of outstanding awards during

2020 in respect of the President and CEO or

Stora Enso Remuneration Policy.

regulations.

to be paid in 2021.

Remuneration

Introduction

Letter from the Remuneration **Committee Chair** Decision-making procedure

Remuneration development

Remuneration policy summary

Remuneration Report 2020

Board member remuneration in 2020

In 2020, the Stora Enso Board members were compensated as set out in the following chart.

Board remuneration

	Year Ended 31 December				
EUR	2020	2019			
Chair	197 000	192 000			
Vice Chair	112 000	109 000			
Board Member	76 000	74 000			

Pursuant to the decision by the Annual General Meeting 2020, the annual remuneration for the members of the Board has been paid in Company shares and cash so that 40% was paid in Stora Enso R shares purchased on the Board members' behalf on the market at a price determined in public trading, and the rest in cash. The shares were purchased within two weeks of the AGM 2020. The Company has paid all costs and transfer tax related to the purchase of Company shares. The Company has no formal policy requirements for the Board members to retain shares received as remuneration.

In addition, the AGM decided that the following annual remuneration be paid to the members of the Board Committees:

- for the Chair of the Financial and Audit Committee EUR 21 200, and
- for the members of the Financial and Audit Committee EUR 14 800 each,
- for the Chair of the Remuneration Committee EUR 10 600, and
- for the members of the Remuneration Committee EUR 6 400 each.
- for the Chair of the Sustainability and Ethics Committee EUR 10 600, and
- · for the members of the Sustainability and Ethics Committee EUR 6 400 each.

Board Remuneration and Committee Memberships

	Year Ended 31 December					
	2020					
EUR thousand (before taxes)	Board Firemuneration	inancial and Audit Committee	Remuneration Committee	Sustainability and Ethics Committee	Total	Total
Board members at 31 December 2020						
Jorma Eloranta, Chair	197	15	11		222	217
Hans Stråberg, Vice Chair	112		6		118	115
Håkan Buskhe	76			6	82	
Elisabeth Fleuriot	76	15			91	88
Hock Goh	76	15			91	80
Mikko Helander	76			6	82	74
Christiane Kuehne	76			11	87	84
Antti Mäkinen	76		6		82	80
Richard Nilsson	76	21			97	95
Former Board members						
Göran Sandberg (until 4 June 2020)	_	_	_	_	_	80
Total remuneration as Directors ¹²³	841	66	23	23	953	913

140% of the Board remuneration, excluding Committee remuneration in 2020 was paid in Stora Enso R shares purchased on the market and distributed as follows; to Chair - 7 209 R shares; Vice Chair -4 098 R shares; and members - 2 781 R shares each. The Company has no formal policy requirements for the Board members to retain shares received as remuneration. ² Stora Enso's Shareholders' Nomination Board was appointed by the AGM in 2016 to exist until otherwise decided. The Shareholders' Nomination Board according to its Charter as approved by the AGM

comprises of four members: the Chair and Vice Chair of the Board of Directors, as well as two members appointed by the two largest shareholders (one each) as of 31 August each year. No separate remuneration is paid to members of the Nomination Board.

³The Company additionally pays the transfer tax for share purchases for each member, in line with the AGM decision, the amount of which is considered also taxable income for each member.

Strategy

Sustainability

Financials

4

Sto

2020



Introduction

Letter from the Remuneration Committee Chair Decision-making procedure Remuneration development Remuneration policy summary

> Remuneration Report 2020

CEO and Deputy CEO remuneration

The total earned (paid) remuneration for the current President and CEO in the period 1 January to 31 December 2020 amounted to EUR 1 567 000 (1 584 000), including the annual base salary, customary fringe benefits (such as car and mobile phone) STI and LTI programmes, and pension.

The total earned (paid) remuneration for the current Deputy CEO in the period 1 January to 31 December 2020 amounted to EUR 828 000 (920 000), including annual salary, customary fringe benefits (such as car and mobile phone) STI and LTI programmes, and a supplementary pension.

Annual base salary	EUR 894 000 was earned and paid in fixed salary during 2020.
Short-term incentive	In 2019 the CEO was entitled to an STI programme with a maximum opportunity of 75% of annual fixed salary. Paid STI in 2020 related to the time as CEO in 2019 amounted to 18.4% of the annual prorated salary with a corresponding value of EUR 14 000.
	In 2020, the CEO was entitled to an STI programme with a maximum opportunity of 75% of the annual fixed salary. Earned STI related to 2020, due to be paid in 2021, amounted to 18.9% of the annual salary, with a corresponding value of EUR 171 000.
Long-term incentive	Paid LTI in 2020 related to the 2017 LTI programme amounted to 33 588 shares corresponding to a value of EUR 363 000 before tax. ¹
	The 2018 LTI programme (performance period 2018-2020) ended at year end and is due to be paid in 2021. Earned LTI related to the 2018 LTI programme amounted to 12 066 shares corresponding to a value of EUR 189 000 before tax. ²
Other benefits	Benefits include holiday pay, mobile phone, car, and insurance amounting to EUR 29 000.
Pension	The retirement age is 65. The President and CEO's pension plan consists of a defined contribution pension plan with contributions of 30% of pensionable salary. Pension contributions amounted to EUR 284 000 during the year.
Termination of assignment	There is a notice period of six months with a severance payment of twelve months salary on termination by the company but with no contractual payments on any change of control.
Total earned remuneration (paid) ³	Total remuneration earned (paid) in 2020 amounted to EUR 1 567 000 (1 584 000).
Earned proportion of fixed to variable remuneration (paid) ³	The proportion of fixed compensation earned was 77% (76%), while the proportion of variable compensation earned was 23% (24%).

Annual base salary	EUR 405 000 was earned and paid in fixed salary during 2020.
Short-term incentive	In 2019, the Deputy CEO was entitled to an STI programme with a maximum opportunity of 50% of the annual fixed salary. Paid STI in 2020 related to 2019 amounted to 6.4% of the annual salary with a corresponding value of EUR 26 000.
	In 2020, the Deputy CEO was entitled to an STI programme with a maximum opportunity of 50% of the annual fixed salary. Earned STI related to 2020, due to be paid in 2021, amounted to 12.6% of the annual salary, with a corresponding value of EUR 54 000.
Long-term incentive	Paid LTI in 2020 related to the 2017 LTI programme amounted to 25 817 shares corresponding to a value of EUR 275 000 before tax. ¹
	The 2018 LTI programme (performance period 2018–2020) ended at year end and is due to be paid in 2021. Earned LTI related to the 2018 LTI programme amounted to 9 936 shares corresponding to a value of EUR 155 000 before tax. ²
Other benefits	Benefits include holiday pay, mobile phone, car, and insurance amounting to EUR 37 000.
Pension	The retirement age is 65. The Deputy CEO's pension plan includes mandatory TyEI and a supplementary defined contribution pension plan with contributions of 23.5% of pensionable salary. Pension costs amounted to EUR 176 000 during the year.
Termination of assignment	There is a notice period of six months with a severance payment of twelve months salary on termination by the company but with no contractual payments on any change of control.
Total remuneration (paid) ³	Total compensation earned (paid) in 2020 amounted to EUR 828 000 (920 000).
Proportion of fixed to variable remuneration (paid) ³	The proportion of fixed compensation earned was 75% (67%), while the proportion of variable compensation earned was 25% (33%).

¹ Vesting price EUR 10.67

² Value is calculated using the 30 December, 2020 closing price of EUR 15.65. The final value of the vested shares will depend on the share price on vesting date 1 March, 2021.

³ Earned amounts include STI and LTI earned during 2020 and are due to be paid in 2021. The paid amount includes STI and LTI paid during 2020.

1 Vesting price EUR 10.67

2020 Paid and earned Deputy CEO remuneration

² Value is calculated using the 30 December, 2020 closing price of EUR 15.65. The final value of the vested shares will depend on the share price on vesting date 1 March, 2021.

³ Earned amounts include STI and LTI earned during 2020 and are due to be paid in 2021. The paid amount includes STI and LTI paid during 2020.

Sto

5

Report 2020

Strategy

Short Term Incentive (STI) programme for the CEO and Deputy CEO

The CEO and Deputy CEO are entitled to an STI programme decided by the Board each year. The 2020 STI programme was based 70% on financial targets and 30% on individual metrics/targets, and the outcome was detailed as below.

Long Term Incentive (LTI) programmes for the CEO and Deputy CEO

The CEO and Deputy CEO participate in 2018, 2019 and 2020 share based LTI programmes. The programmes have three-year targets and vest in one portion after three years. The 2018 programme is related to the performance period 2018–2020, the 2019 programme is related to the performance period 2019-2021, and the 2020 programme is related to the performance period 2020–2022. The opportunity under the current outstanding LTI programmes are in Performance Shares.



>	Introduction
---	--------------

Letter from the Remuneration Committee Chair

Decision-making procedure

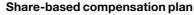
Remuneration development

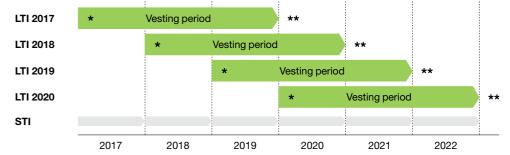
Remuneration policy summary

Remuneration Report 2020

	Description of Criteria	Weighting	Performance (0–100%) ⁴	STI outcome⁵		
CEO	Group EBITDA ¹	70%		EUR 171 000 (18.9% out of the Annual Base Salary)		
	Group OWC (%) ²	70%	25.3%			
	Individual metrics/ targets ³	30%	20.070			
Deputy CEO	Group EBITDA ¹	70%				
	Group OWC (%) ²	70%	- 25.3%	EUR 54 000 (12.6% of the Annual		
	Individual metrics/ targets ³	30%	23.376	Base Salary)		

¹ Earnings Before Interest, Taxes, Depreciation, Amortisation
² Operational Working Capital Ratio
³ Safety and Cash Flow as a replacement of other individual metrics/targets in 2020
⁴ Measured performance (out of 100%)
⁵ Total earned STI outcome due to be paid in 2021





* Date of grant 1 March ** Date of vest 1 March 🤍 Yearly STI programme LTI Long term incentive STI Short term incentive

During the year the LTI 2017 programme was paid out, the performance period for the LTI 2018 programme ended, and the LTI 2020 programme was launched. The CEO was awarded 95% of the annual base salary in the 2020 LTI programme, while the Deputy CEO was awarded shares corresponding to 70% of the annual base salary. The LTI 2018 programme resulted in a 49.84% performance outcome due to be paid in 2021. Further to LTI 2018, the CEO and deputy CEO held outstanding awards in the LTI 2019 and LTI 2020 programmes at year end.

	Plan type	Plan name	Performance period	Award date	Vesting date	Performance criteria ¹	Awarded shares	Performance outcome	Shares paid/ earned ²
CEO	Performance share plan	LTI 2017	1 January 2017 to 31 December 2019	1 March 2017	2 March 2020	EVA, EPS	25 191	100%	25 191 ³
		LTI 2018	1 January 2018 to 31 December 2020	1 March 2018	1 March 2021	EVA, EPS	24 210	49.84%	12 066 ⁴
		LTI 2019	1 January 2019 to 31 December 2021	1 March 2019	1 March 2022	EVA, EPS	27 160	-	-
		LTI 2020	1 January 2020 to 31 December 2022	2 March 2020	1 March 2023	EVA, EPS	75 080	-	-
	Restricted share plan	LTI 2017	-	1 March 2017	2 March 2020	-	8 397	-	8 397 ³
Deputy CEO	Performance share plan	LTI 2017	1 January 2017 to 31 December 2019	1 March 2017	2 March 2020	EVA, EPS	19 363	100%	19 363 ³
		LTI 2018	1 January 2018 to 31 December 2020	1 March 2018	1 March 2021	EVA, EPS	19 936	49.84%	9 936 ⁴
		LTI 2019	1 January 2019 to 31 December 2021	1 March 2019	1 March 2022	EVA, EPS	23 850	-	-
		LTI 2020	1 January 2020 to 31 December 2022	2 March 2020	1 March 2023	EVA, EPS	25 340	-	-
	Restricted share plan	LTI 2017	-	1 March 2017	2 March 2020	-	6 454	-	6 454 ³

¹ Economic Value Added (EVA), Earnings per Share (EPS).

² The total number of shares actually transferred will be lower because a portion of shares corresponding to the tax obligation will be withheld to cover income tax.

³ Gross shares paid at vest date 2020.

⁴ Gross shares earned and payable at vesting date 2021.

Stora Enso recommends and expects Group Leadership Team members to hold Stora Enso shares at a value corresponding to at least one annual base salary. Stora Enso shares received as remuneration are therefore recommended not to be sold until this level has been reached.

Strategy

Sto

202



Stora Enso Oyj

P.O. Box 309 FI-00101 Helsinki, Finland Visiting address: Kanavaranta 1 Tel. +358 2046 131

Stora Enso AB

P.O. Box 70395 SE-107 24 Stockholm, Sweden Visiting address: World Trade Center Klarabergsviadukten 70, C4 Tel. +46 1046 46 000

storaenso.com group.communications@storaenso.com

Concept and design: Miltton Oy

It should be noted that Stora Enso and its business are exposed to various risks and uncertainties and certain statements herein which are not historical facts, including, without limitation those regarding expectations for market growth and developments; expectations for growth and profitability; and statements preceded by "believes", "expects", "anticipates", "foresees", or similar expressions, are forward-looking statements. Since these statements are based on current plans, estimates and projections, they involve risks and uncertainties, which may cause actual results to materially differ from those expressed in such forward-looking statements. Such factors include, but are not limited to: (1) operating factors such as continued success of manufacturing activities and the achievement of efficiencies therein, continued success of product development, acceptance of new products or services by the Group's targeted customers, success of the existing and future collaboration arrangements, changes in business strategy or development plans or targets, changes in the degree of protection created by the Group's patents and other intellectual property rights, the availability of capital on acceptable terms; (2) industry conditions, such as strength of product demand, intensity of competition, prevailing and future global market prices for the Group's products and the pricing pressures thereto, price fluctuations in raw materials, financial condition of the customers and the competitors of the Group, the potential introduction of competing products and technologies by competitors; and (3) general economic conditions, such as rates of economic growth in the Group's principal geographic markets or fluctuations in exchange and interest rates. All statements are based on management's best assumptions and beliefs in light of the information currently available to it and Stora Enso assumes no obligation to publicly update or revise any forward-looking statement except to the extent legally required.