



Stora Enso investor kit Q1 2026

The renewable materials company

Disclaimer



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We are the renewable materials company

- A global leader in renewable materials, we deliver solutions for high-performance packaging, wooden construction, and biomaterials.
- With a stable, sustainable supply chain, we are a reliable and trusted partner for quality packaging and material development.
- We contribute to solving climate change by accelerating the transition to a circular bioeconomy for the benefit of people and the planet.



Sales
9.3 BEUR
in 2025



Adjusted EBIT
528 MEUR
in 2025



Employees
~19,000



NASDAQ OMX (Helsinki,
Stockholm), ADRs and
Ordinary Shares (USA)



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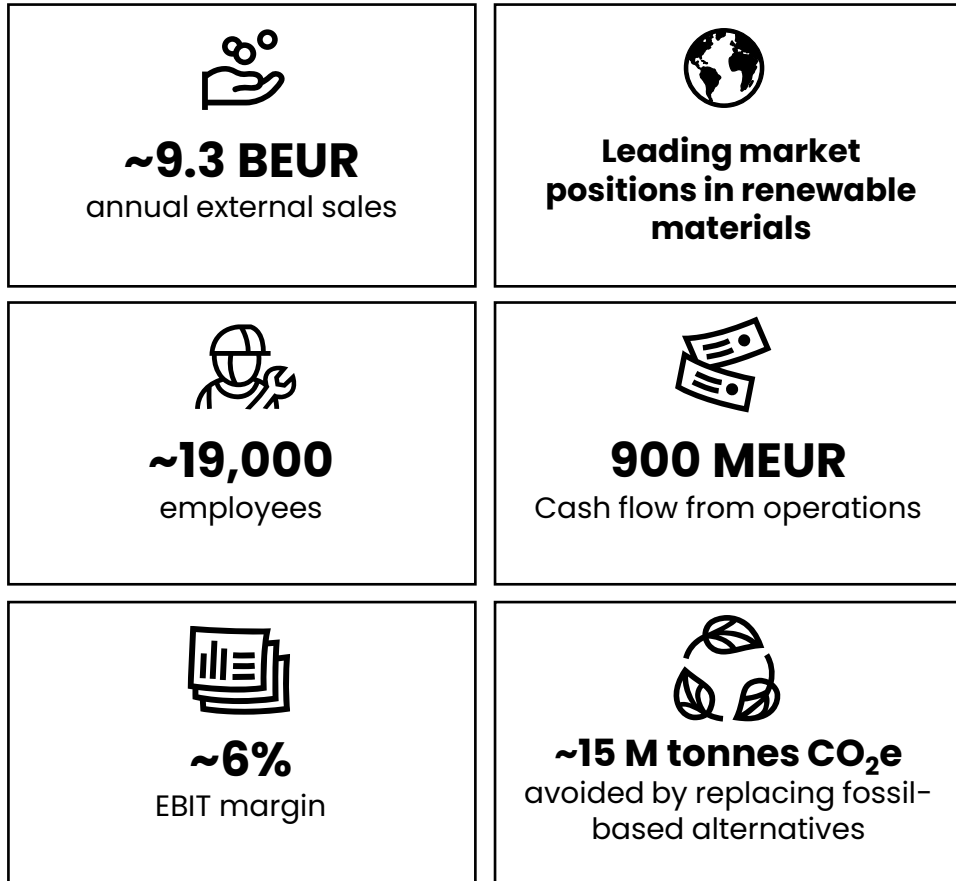


Global leading renewable materials company addressing sustainability megatrends



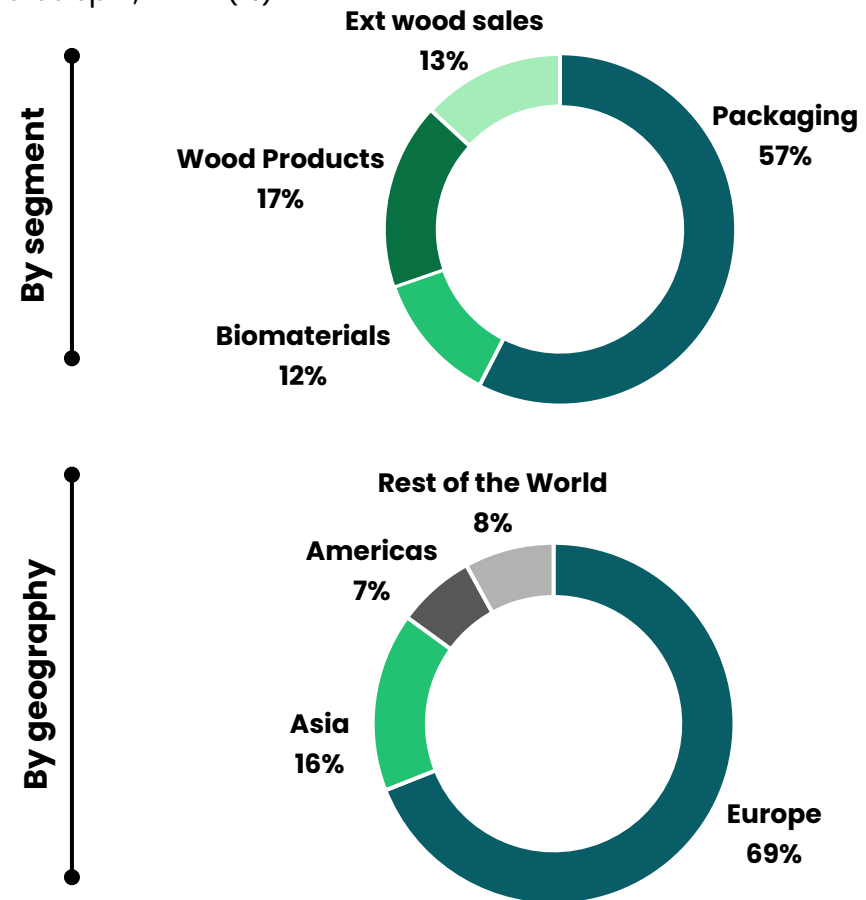
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Key figures¹



Diversified sales

Sales split, 2025 (%)



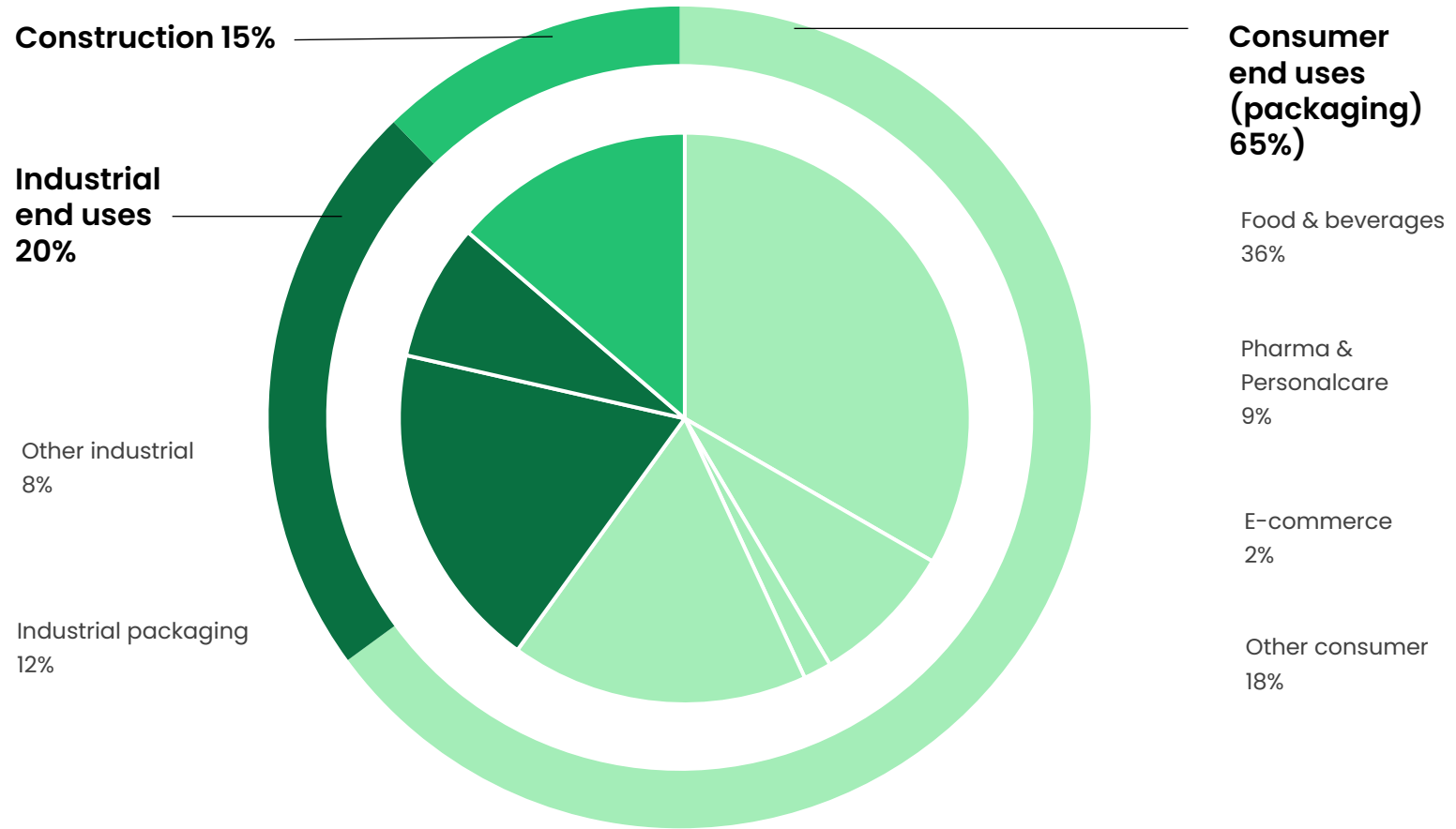
1. Based on 2025 Group Financials

Stora Enso – Group sales by end use



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Group sales by end use (FY/2025)*



*Excludes forest division

Stora Enso is a global leading renewable materials company with focus on packaging



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Deliver high customer value with efficient operations maximising shareholder value

Financial targets



Revenue growth
>4%



EBIT margin
>10%



50% Payout ratio



<1 x* Net debt/EBITDA

Strategic priorities

Lead in customer value creation through innovation, quality and sustainability

Grow faster than market by superior customer offering, leading technology and operational efficiency

Expand margin through business focus, positive performance culture and systematic value creation

Generate cash with high conversion ratio and disciplined capital allocation

Reporting segments

&

Business Areas



Consumer Packaging

- BA Carton Board
- BA Foodservice & Liquid Board



Integrated Packaging

- BA Container Board
- BA Packaging Solutions



Biomaterials & Other

- BA Biomaterials
- BA Wood & Energy

*Temporarily the flexibility to increase up to 2x for strategic investments

Our strategic priorities build on our core strengths



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Core strengths and positioning

1 Growing markets

2 Leading market positions

3 Attractive product offering

4 Cost competitive integrated assets

5 Systematic continuous improvement (VCP)



Strategic priorities

1 **Lead** in customer value creation through innovation, quality and sustainability

2 **Grow** faster than market with superior customer offering, leading technology and operational efficiency

3 **Expand margin** through business focus, positive performance culture and systematic value creation



4 **Generate cash** with high conversion ratio and disciplined capital allocation

We have leading positions in growing markets with great offering fuelled by innovation and sustainability





Leading market positions across all segments



Consumer board

#1 LPB  **#1** Other virgin fiber 

Containerboard

#3 Virgin fiber  **#2** Recycled² 

Pulp

#1 Fluff pulp  **#1** UKP market pulp 

Wood products

#1 Sawn wood  **#1** CLT 

 = Global  = Europe

~60–70% of sales from Top 3 European positions

Blue chip customer base



Customers across +60 countries

Customer centric innovation

~1 new product launches per month
18% of PM sales¹ from new products

More than 2,000 patents granted

↓ Up to 70% reduction in emissions with lighter material vs. competing carton boards

Source: AFRY

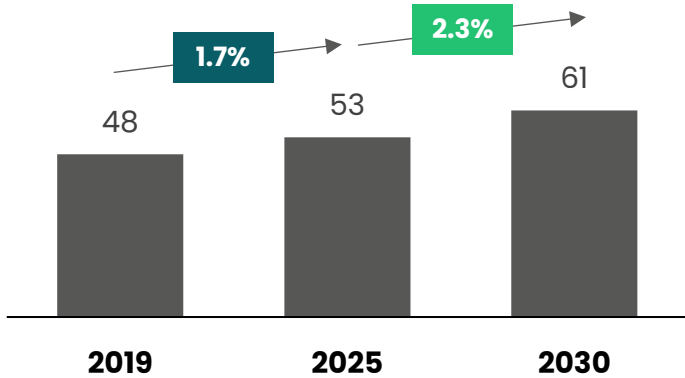
1) PM = Packaging Materials, during 2024. New products defined as products that are maximum 5 years old, 2) CEE = Poland, Czech Republic, Slovakia, Hungary, Romania, and Bulgaria

...and we are well-positioned for growth in the large renewable packaging market



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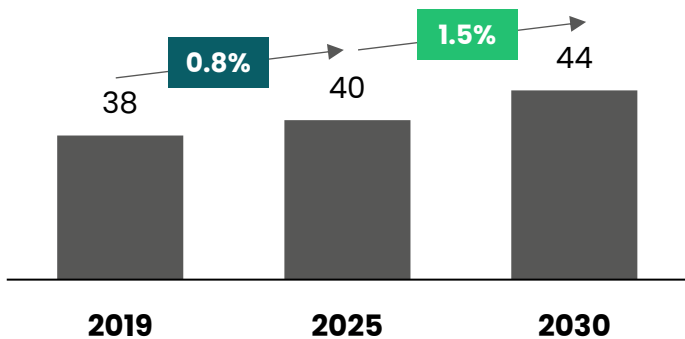
Global consumer board market (MT)
(CAGR 2019-2030e)



Foodservice & liquid +3.1%

Virgin fiber cartonboard +3.3%

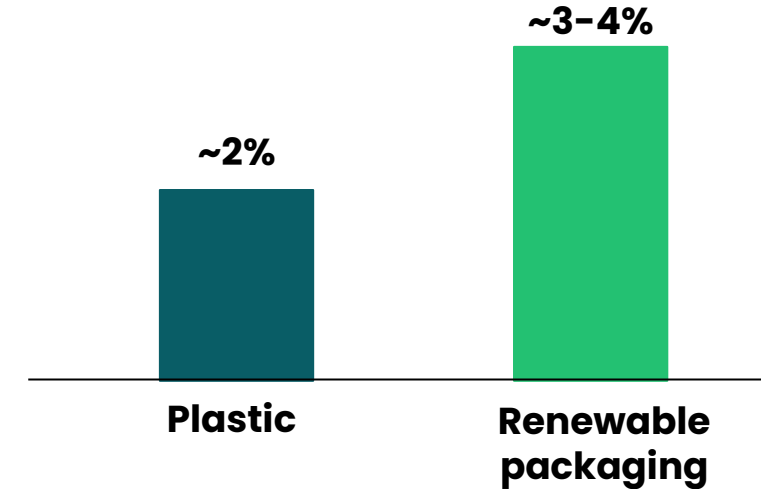
Global virgin fiber containerboard (MT)
(CAGR 2019-2030e)



Food & beverage +3.0%

Plastic vs. addressable renewable packaging growth

(Packaging market in Europe, CAGR 2023-2040e)



Stora Enso has the widest, most competitive, renewable packaging offering



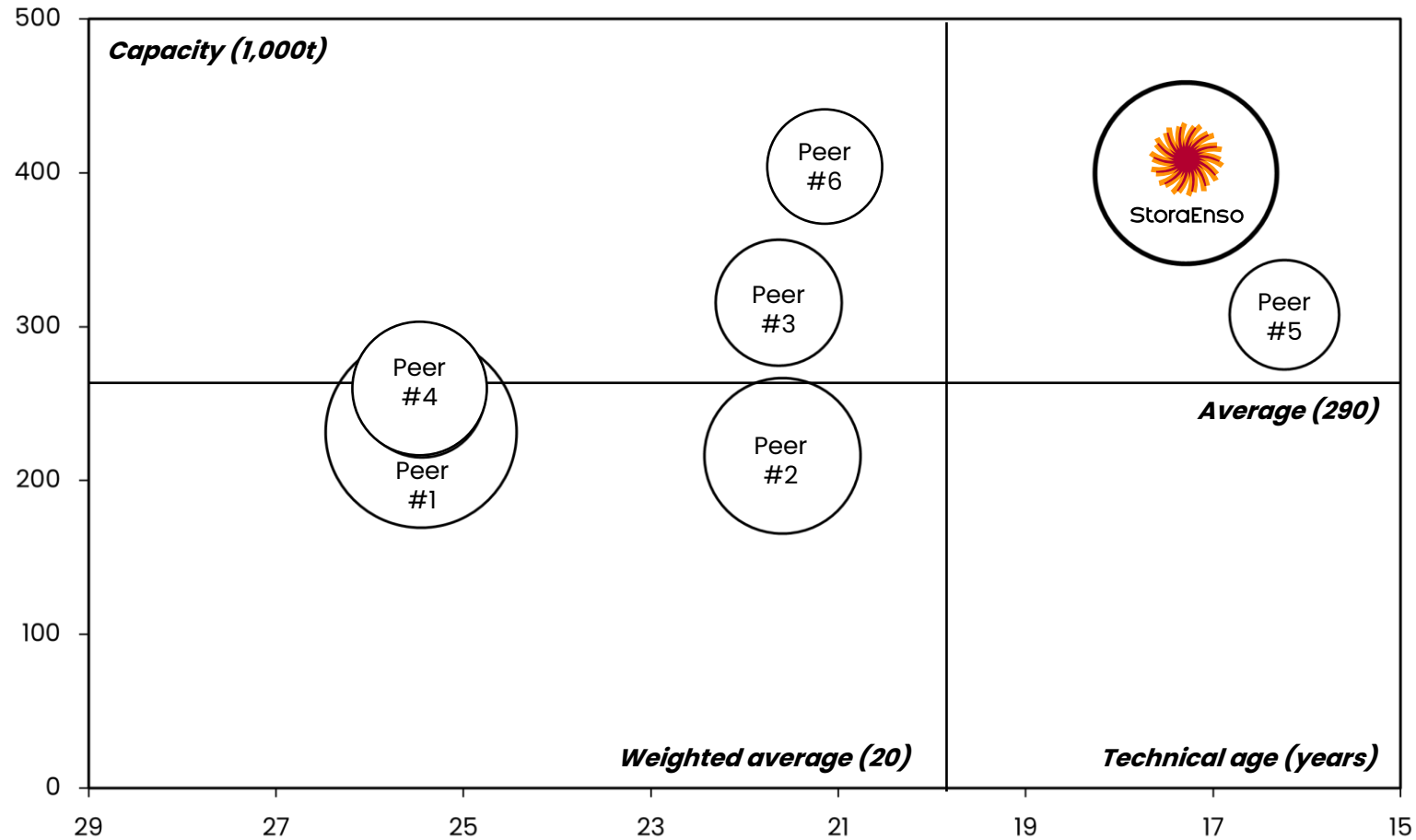
		StoraEnso	Peer #1	Peer #2	Peer #3	Peer #4	Peer #5	Peer #6	Peer #7	Peer #8	Peer #9
Consumer board	Virgin board	FSB	✓	✗	✗	✓	✓	✗	✓	✗	✗
		FBB	✓	✗	✗	✗	✗	✗	✓	✓	✓
		SBS	✓	✓	✗	✗	✓	✓	✗	✗	✗
		LPB	✓	✓	✗	✗	✗	✗	✗	✗	✓
		Other virgin cartonboard	✓	✓	✗	✗	✓	✓	✗	✗	✓
Containerboard	Fluting/ Medium	Recycled	✓	✓	✓	✗	✗	✓	✗	✗	✗
		Semichemical	✓	✓	✓	✓	✗	✓	✗	✗	✓
	Linerboard	Kraftliner	✓	✓	✓	✓	✗	✓	✓	✗	✓
		Testliner	✓	✓	✗	✓	✗	✓	✗	✓	✗

Our mills are well-invested and cost-effective

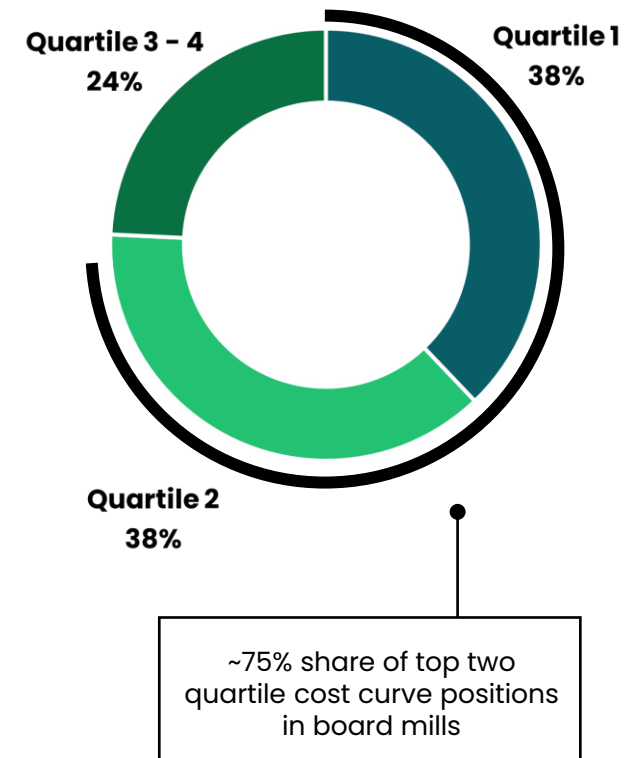


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Average asset quality – Consumer board and containerboard machines in Europe



Cost curve position

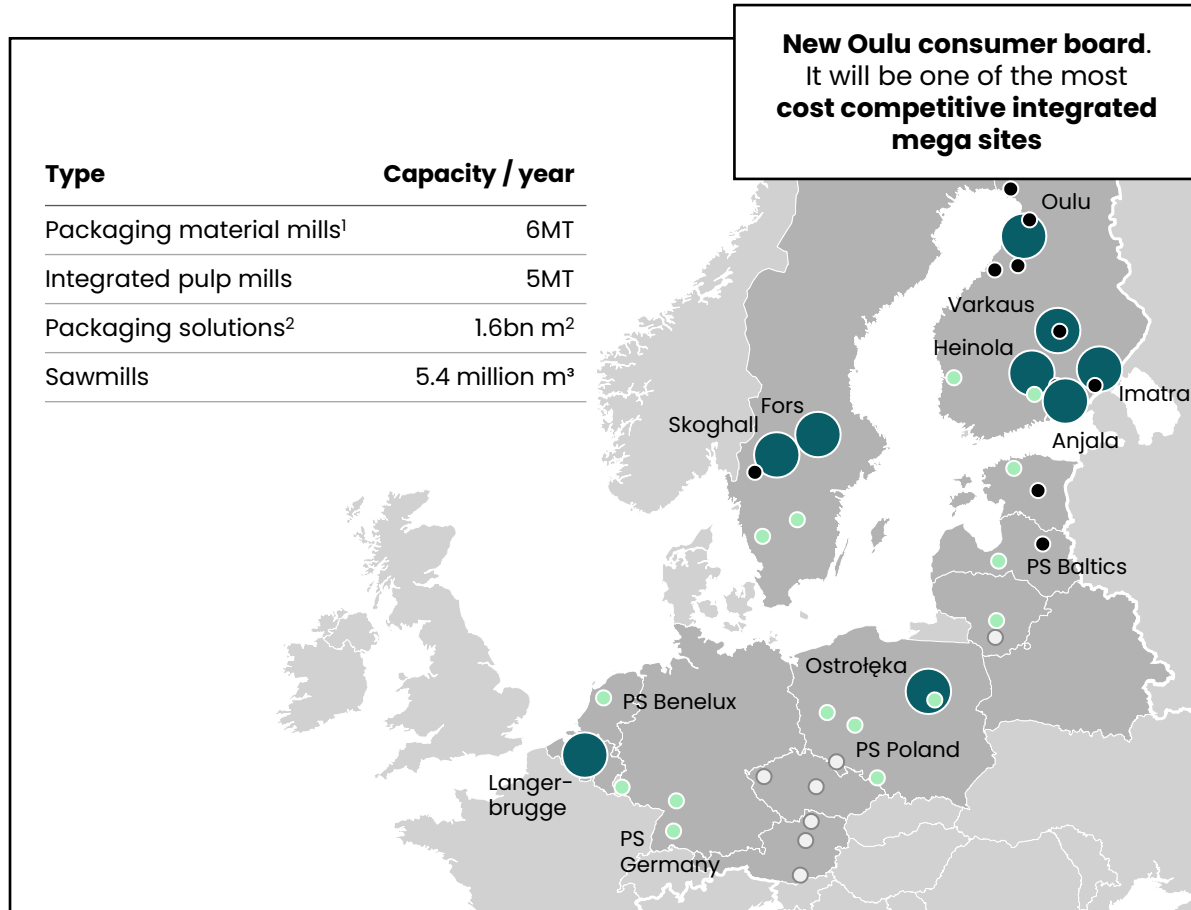


We have cost competitive integrated operations

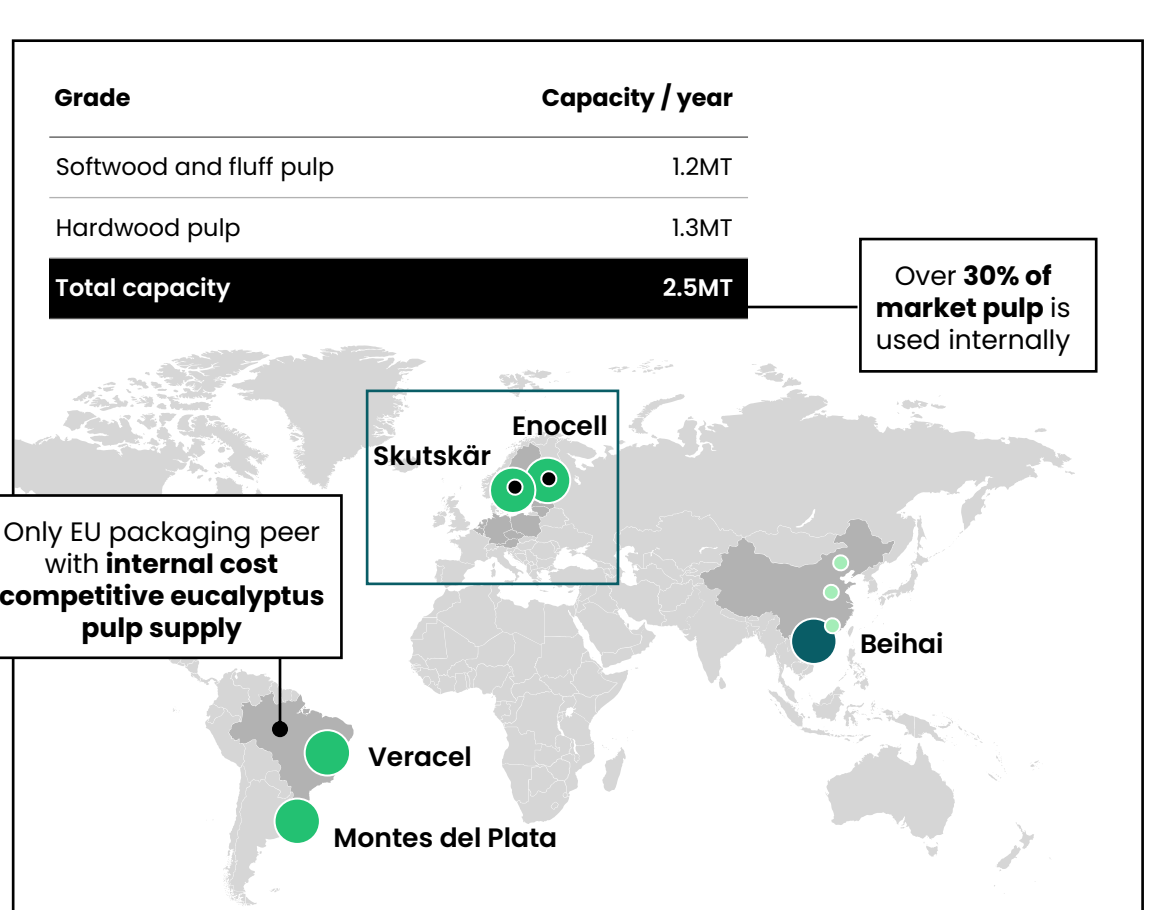


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Cost-competitive integrated packaging production...



...complemented by cost-competitive market pulp supply



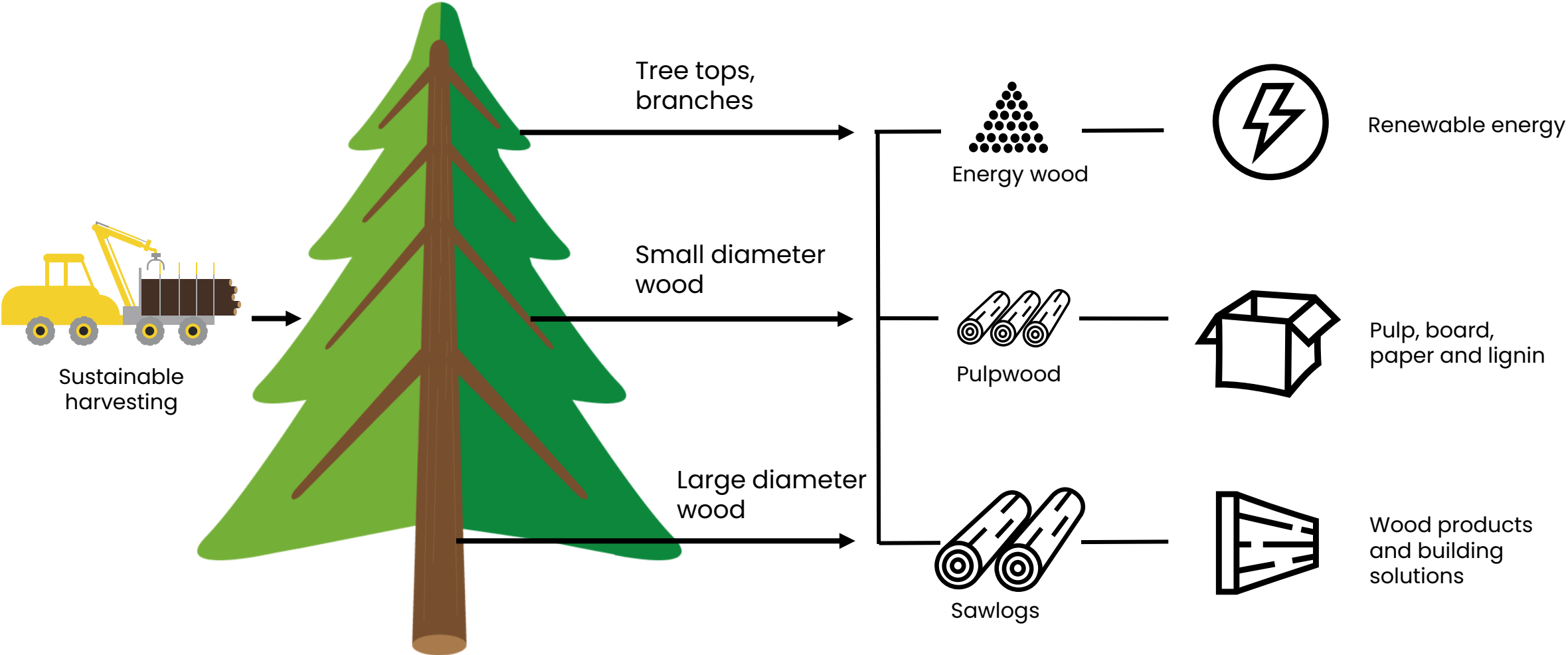
- Packaging materials mills
- Packaging solutions plants
- Sawmills, LVL, CLT
- Sawmills, LVL, CLT under strategic review
- Market pulp mills

1. Consumer board and containerboard capacity, 2. Corrugated packaging capacity

We use all parts of each harvested tree ensuring optimal use



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Expand margin through business focus, performance culture and systematic value creation



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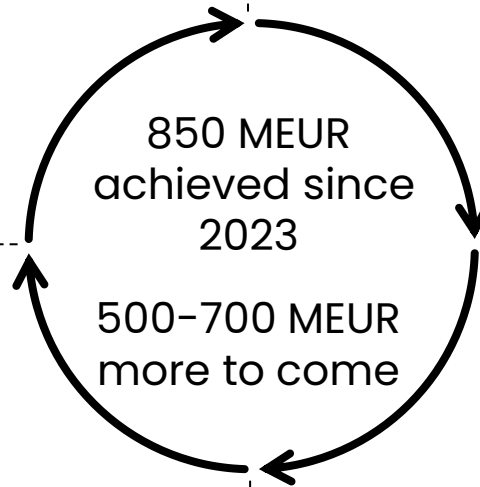
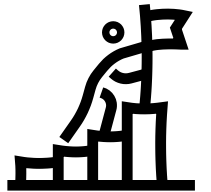


Operational efficiency

Enhance productivity by **maximising synergies** across business areas to fuel competitive advantage and **mill specific efficiency efforts**

Commercial excellence

Grow leading market positions by leveraging **innovation and capitalising on the opportunities** created by our leading capabilities



Cost efficiency

Improve competitiveness by **reducing mill and group level costs**

Improved sourcing

Reduced total cost of ownership through strategic supplier engagement and smarter sourcing models



Our systematic continuous improvement work has generated > 4,000 initiatives and 870 MEUR profits



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Selective examples

Imatra, Finland



Boiler and energy optimisation

Impact >6 MEUR annually

Enocell, Finland



Increase of tall oil yield

Impact >2 MEUR annually

Fors, Sweden



Enable up to 100 % eucalyptus pulp

Impact >7 MEUR annually

Montes del Plata, Uruguay



Own methanol replacing heavy fuel

Impact >1 MEUR annually

Beihai, China



Improved ways of working

Impact >6 MEUR annually

Skutskär, Sweden



Improving process & balance controls

Impact >2 MEUR annually

Global packaging industry is aided by macro-tailwinds driving demand for renewable materials...



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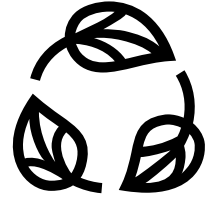
Circularity



50%

of consumers' care about the recyclability of the packaging¹

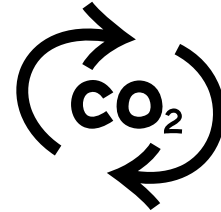
Eco-awareness



+50%

of consumers expect to increase their spending on sustainable products over the next 3 years¹

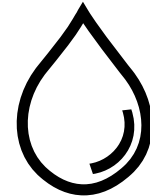
Climate change



60%

of consumers say their concerns about climate change have grown over the past 2 years¹

Resource scarcity



+30%

of world population growth from 2000 to 2023² with food loss and waste of 1.3 billion tonnes per year²

Annual climate impact¹



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Our forests remove carbon²

-3.8

million tonnes
of CO₂



Our products
store carbon³

-1.9

million tonnes
of CO₂



Our products
substitute fossil-based
alternatives, saving⁴

-14.6

million tonnes
of CO₂



Our value chain emissions⁵

5.7

million tonnes
of CO₂

¹ Negative value indicates a net removal from the atmosphere.

² Annual CO₂ sequestration in Stora Enso's owned or leased productive forest lands, three-year annual average.

³ A modelled 100-year average with IPCC tool. Calculated by the Swedish University of Agricultural Sciences (SLU) based on Stora Enso's forest and production figures.

⁴ Describes the amount of GHG emissions avoided from using our products and biomass energy compared to more carbon-intensive fossil products and fuels. Calculated based on Stora Enso's product portfolio.

⁵ Stora Enso's fossil CO₂e emissions in 2025 (Scope 1, 2, and 3). Calculated based on the Greenhouse Gas Protocol guidance.

Strong progress on our sustainability targets



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	Climate change	Circularity	Biodiversity				
Targets	<p>-50%</p> <p>Reduction in absolute emissions by 2030 (Scope 1,2,3)</p>	<p>100%</p> <p>Recyclable products by 2030</p>	<p>Net positive</p> <p>Impact on biodiversity by 2050</p>				
Status	<table border="0"> <tr> <td style="text-align: center; vertical-align: middle;">scope 1+2</td> <td style="padding-left: 10px;"> <p>-62%</p> <p>(Q126 compared to the base year 2019)</p> </td> </tr> <tr> <td style="text-align: center; vertical-align: middle;">scope 3</td> <td style="padding-left: 10px;"> <p>-38%</p> <p>(2025 compared to the base year 2019)</p> </td> </tr> </table>	scope 1+2	<p>-62%</p> <p>(Q126 compared to the base year 2019)</p>	scope 3	<p>-38%</p> <p>(2025 compared to the base year 2019)</p>	<p>Share of technically recyclable products</p> <p>94%</p> <p>(2025)</p>	<p>Target to reach 100% compliance by indicator*</p>
scope 1+2	<p>-62%</p> <p>(Q126 compared to the base year 2019)</p>						
scope 3	<p>-38%</p> <p>(2025 compared to the base year 2019)</p>						

Committed to reaching net-zero CO₂ emissions by 2040

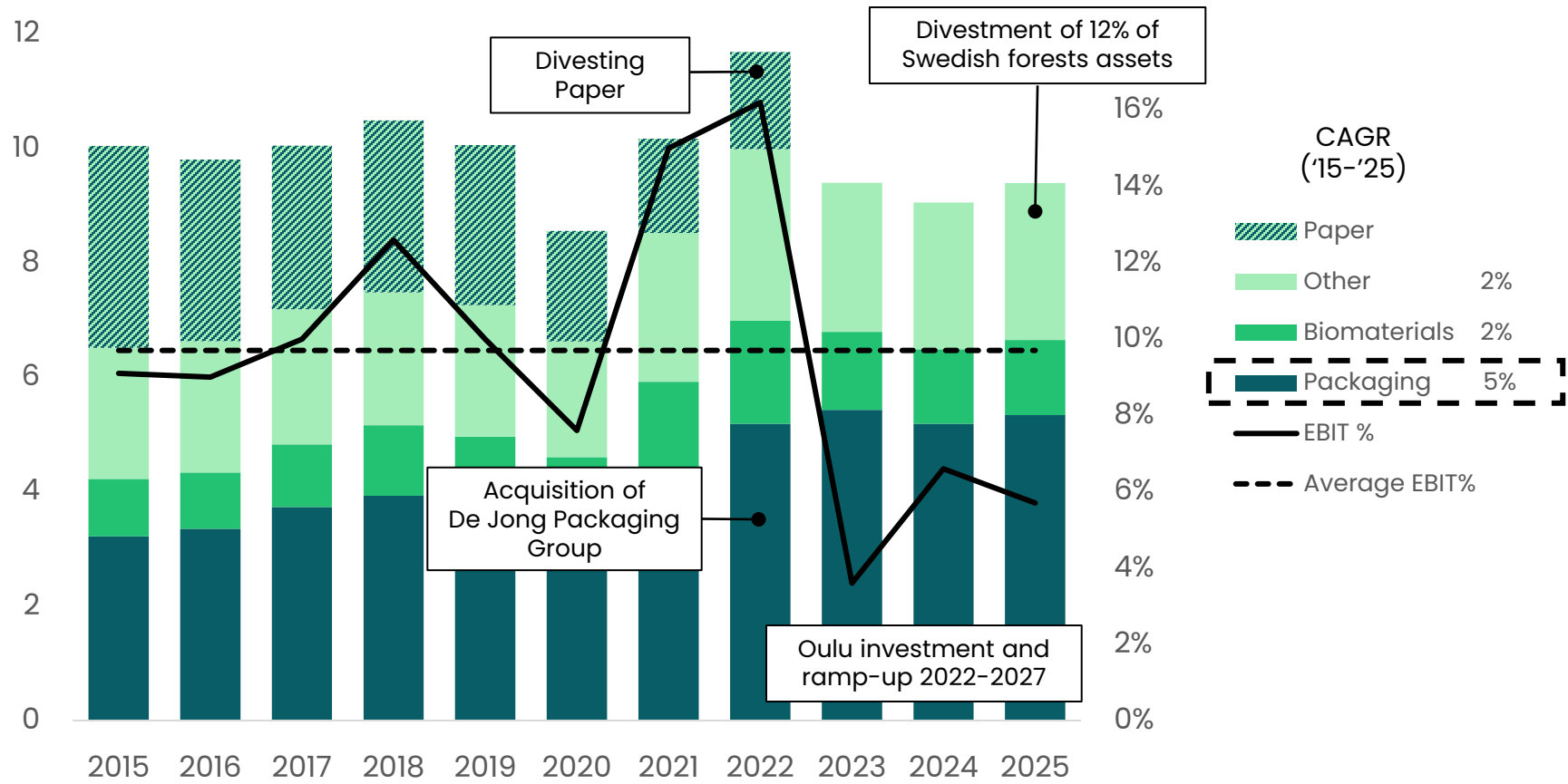
*The indicators are; high stumps, deadwood, soil and water, habitats, buffer zones and tree retention

We have transformed from paper to a renewable materials company



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Sales BEUR



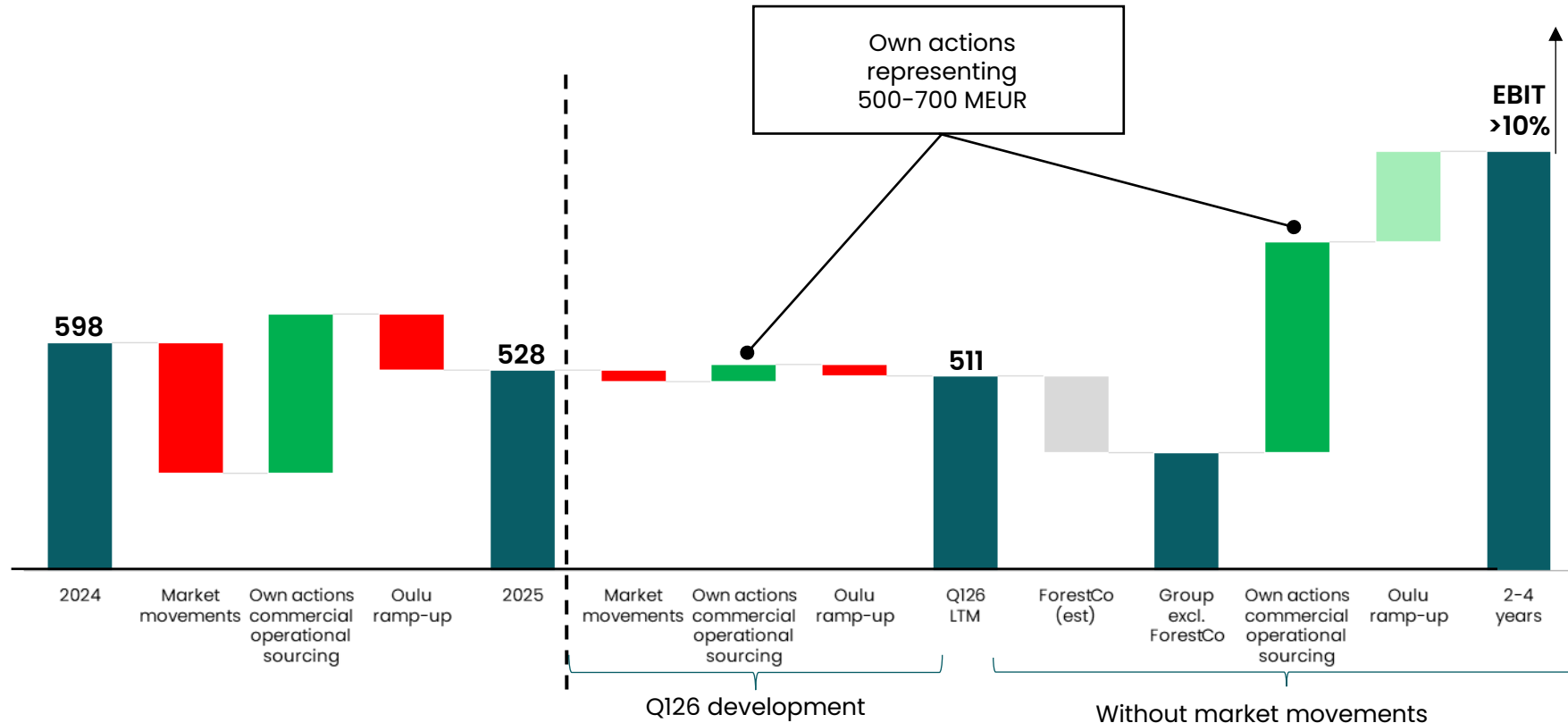
Positioning as a global leader in renewable materials

- Company to be separated into two businesses:
 - A pure play forest company
 - A leading renewable materials company with sharpened focus on packaging
- Strategic review of our Central European sawmills and building solutions operations

Expand margin through business focus, positive performance culture and systematic value creation



Adjusted EBIT MEUR



Mixed market movements in Q126:

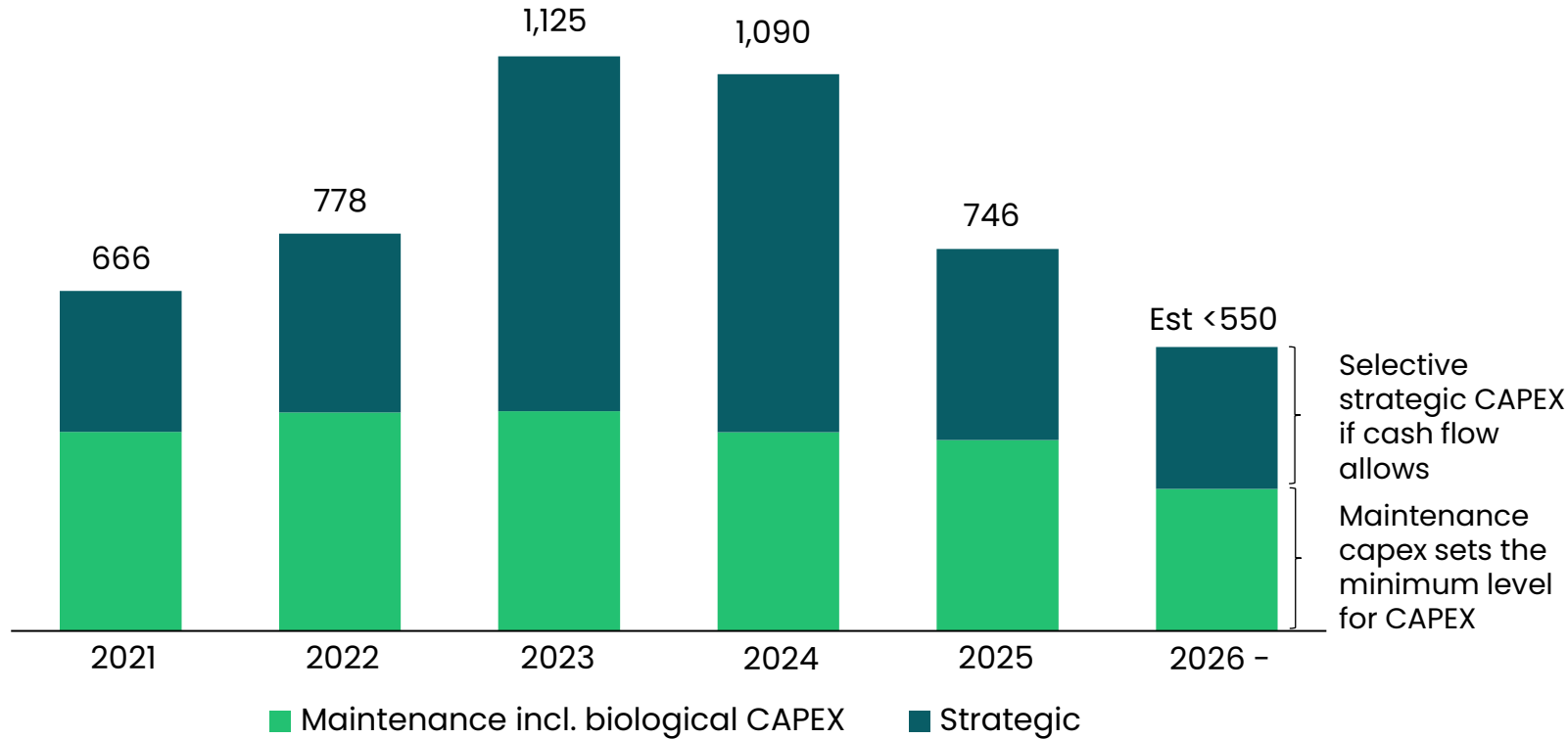
- Wood cost pressure easing, however unfavorable FX and continued pressure on prices and demand
- Own actions developing positively
- Oulu ramp-up weighs on profitability short term

Predictable and limited capex going forward with major investments completed



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Capital expenditure MEUR



Well invested asset base:

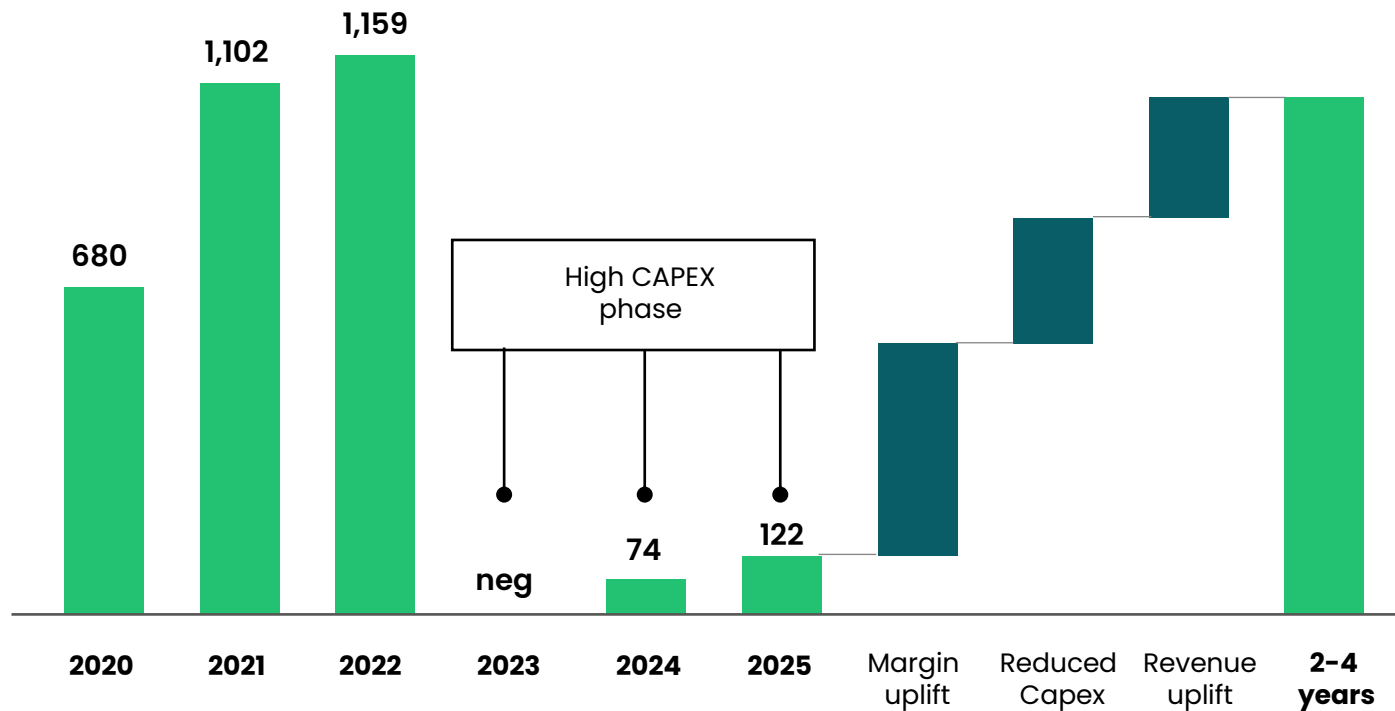
- Major projects completed, with Oulu consumer board line finished on time and on budget
- Maintenance capex sets the minimum level for CAPEX
- Selective, disciplined strategic investments with the remaining cash flow to maximise shareholder value

Drive strong cash conversion with disciplined capital allocation

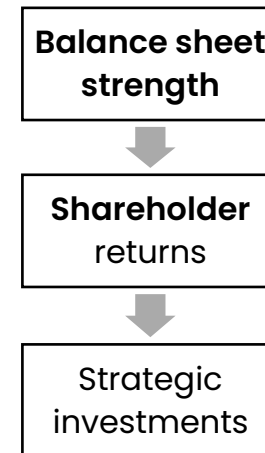


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Cash flow after investing activities MEUR



Capital allocation priorities:



Strong cash generative profile:

- Tangible path to growth and margin expansion enabling a strong cash generative profile
- Disciplined capital expenditure improves cash flow
- A stable and optimised OWC profile through operational and commercial excellence, enhancing productivity
- 50% of net profit (EPS) over cycle returned to shareholders as dividends

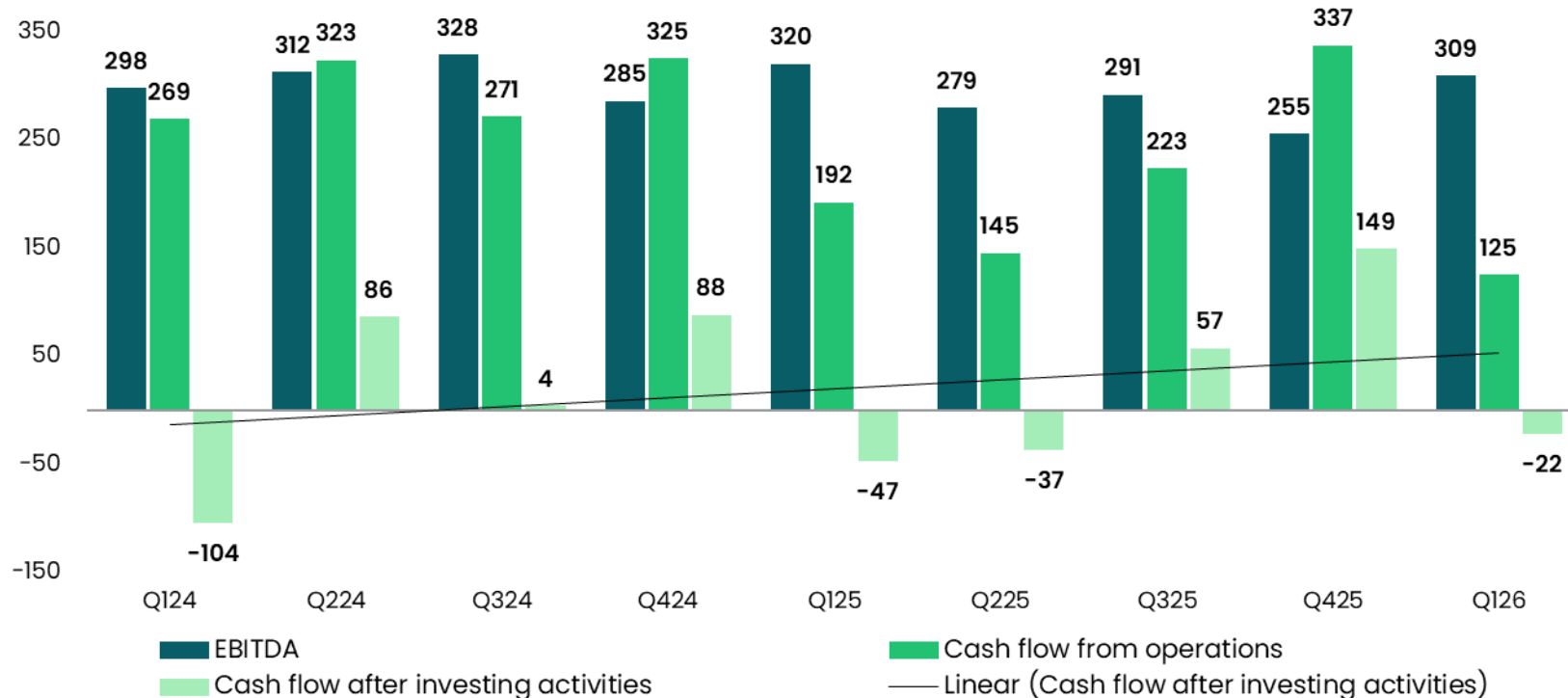
Generate cash with high conversion ratio and disciplined capital allocation



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Cash flow development

MEUR



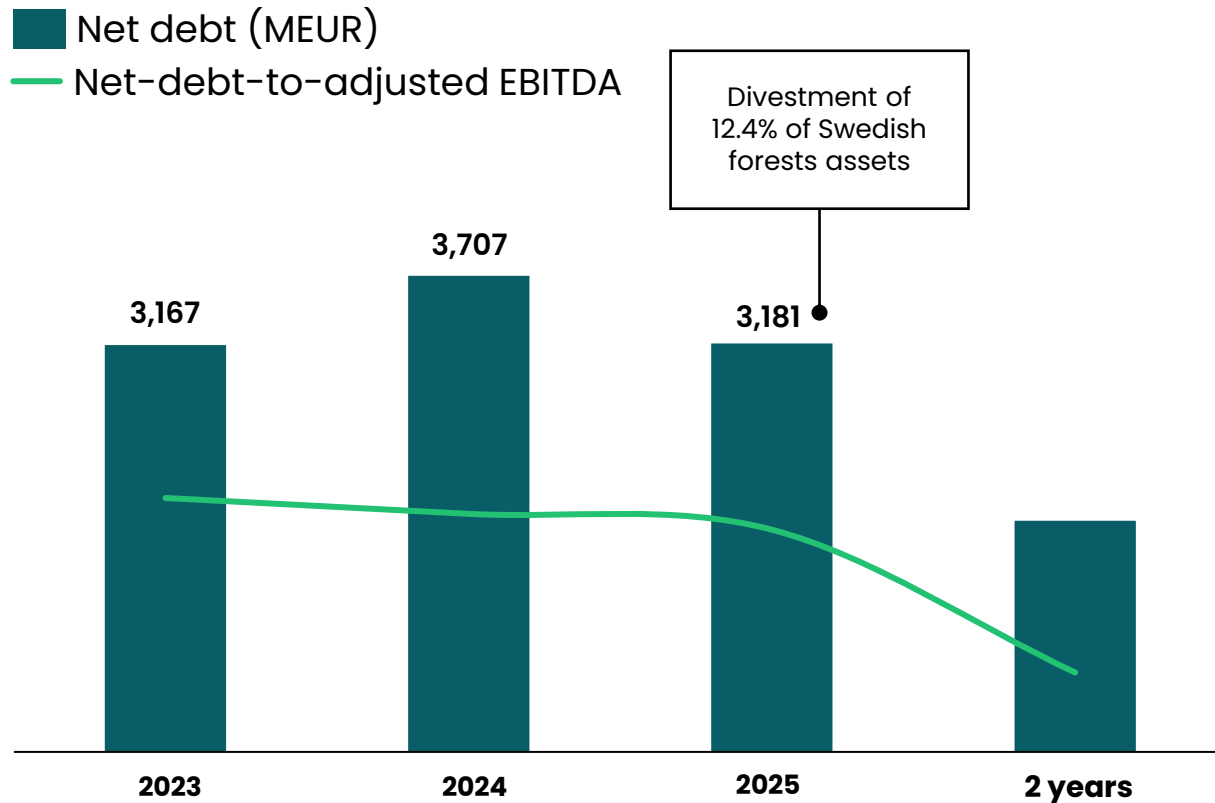
- Lower capex spend improved cash flow after investing activities
- Higher restructuring-related site closure expenses and higher working capital impacted cashflow from operations

Path to deleveraging from structural execution and profitability improvement



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Net debt and net-debt-to-EBITDA



Target
1x*
Net debt / EBITDA

Path to deleverage:

- Targeted net debt / EBITDA ratio is 1x, with flexibility to increase up to 2x for strategic investments
- Commitment to investment grade credit rating
- Sufficient liquidity and manageable near-term debt maturities
- Divestment of 12.4% of the Swedish forest assets reduced debt by ~800 MEUR
- Improved profitability and disciplined capital allocation will further reduce net debt significantly
- Healthy capital structure after demerger of Swedish forest assets

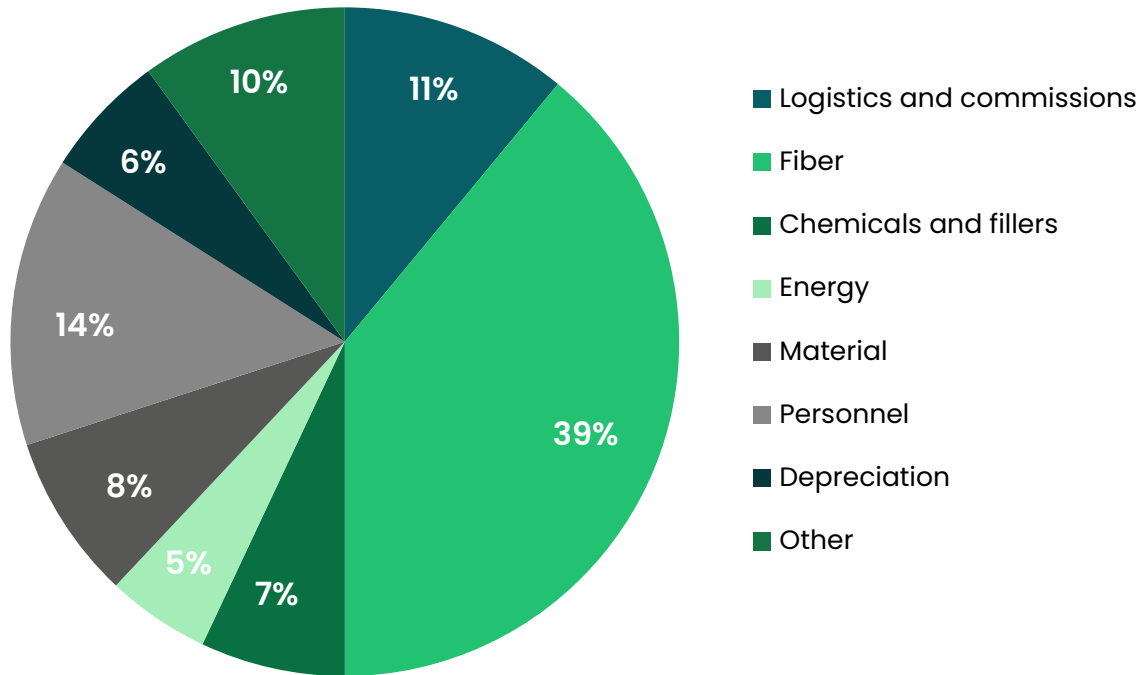
*Temporarily the flexibility to increase up to 2x for strategic investments

Cost structure & self-sufficiency

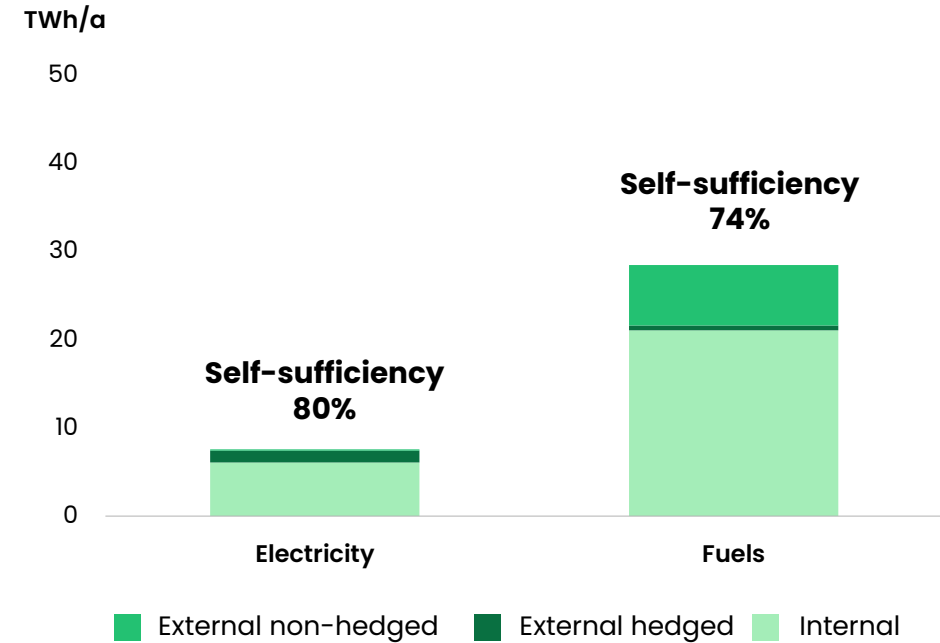


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Cost structure in 2025



Group energy balance estimate excl. JVs 2026e

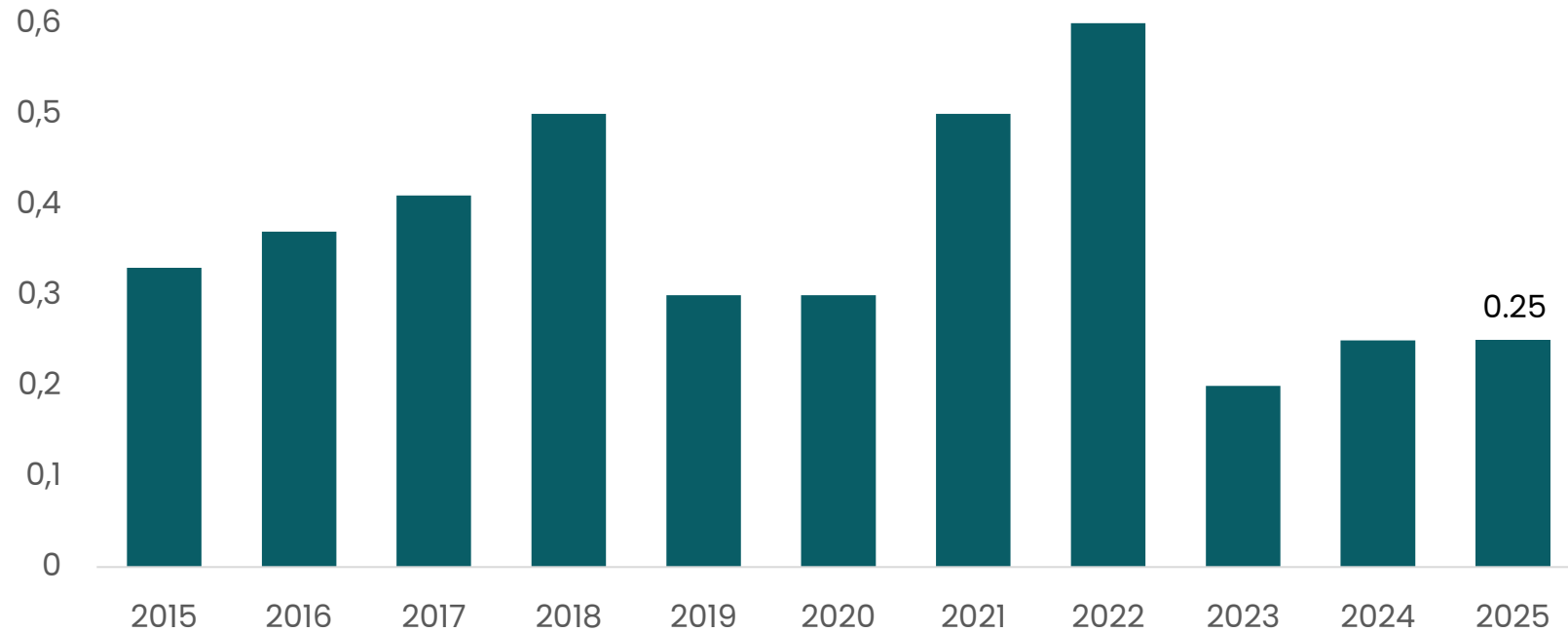


Dividend development



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EUR/share



Target:

Distribute 50% of Earnings per share (EPS, excl. FV) over the cycle

Average payout ratio
2015-2025 53%
(61% 2025)

We will deliver high customer value with efficient operations maximising shareholder value



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Drive growth
and margin
expansion

Focus on strong
cash conversion
with disciplined
capital allocation

50% of net profit
(eps) over cycle
returned to
shareholders as
dividends

Path to healthy
balance sheet



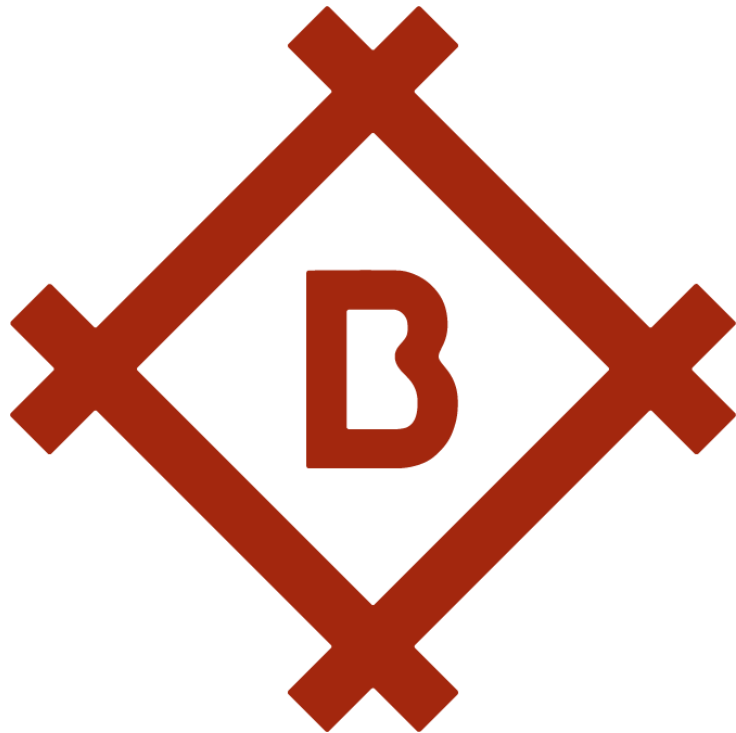
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Bergslagens Skogar demerger & Forest

Bergslagens Skogar – New name for Stora Enso's Swedish forest entity



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- Next step in the preparations to separate the Swedish forest assets into a standalone listed company with completion anticipated in the first half of 2027
- The name reflects both the geographic and historic footprint and a long-term approach to value creation
- Represents a high-quality forest asset entity with over 1.2 million hectares of sustainably managed forest land in Sweden – and positioned to become Europe's largest listed pure-play forest company
- **Save the date:**
Bergslagens Skogar's Capital Markets Day on 3 November 2026 in Stockholm



Creating two champions...



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Bergslagens Skogar

Description	Global leading renewable materials company focused on packaging	Europe's largest listed pure play forest company								
Strategy	Maximise profitability through production efficiency and customer centric innovation	Grow long-term value via sustainable asset development and land appreciation								
Key figures	<table border="0"> <tr> <td>Growth</td> <td>EBIT</td> </tr> <tr> <td>>4%</td> <td>>10%</td> </tr> </table>	Growth	EBIT	>4%	>10%	<table border="0"> <tr> <td>Value return</td> <td>Forest asset value</td> </tr> <tr> <td>~7% (hist.)</td> <td>~5.8 BEUR</td> </tr> </table>	Value return	Forest asset value	~7% (hist.)	~5.8 BEUR
Growth	EBIT									
>4%	>10%									
Value return	Forest asset value									
~7% (hist.)	~5.8 BEUR									
Customer base	Global , with highly diversified end-markets	Local , mainly focused on timber processors								
Listing	 Nasdaq Helsinki Nasdaq Stockholm	 Nasdaq Stockholm Nasdaq Helsinki (Listing expected in H1 2027)								

Both companies are expected to have strong investment grade balance sheets post separation

...to maximise shareholder value

Fully unlocking the value of both, forest assets and Stora Enso's renewable packaging business

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- Global leader in renewable materials, with sharpened focus on packaging
- Strong market positions with a differentiated customer centric offering
- Flexible, integrated, and cost-competitive production
- Tangible path to growth and margin expansion

Bergslagets Skogar

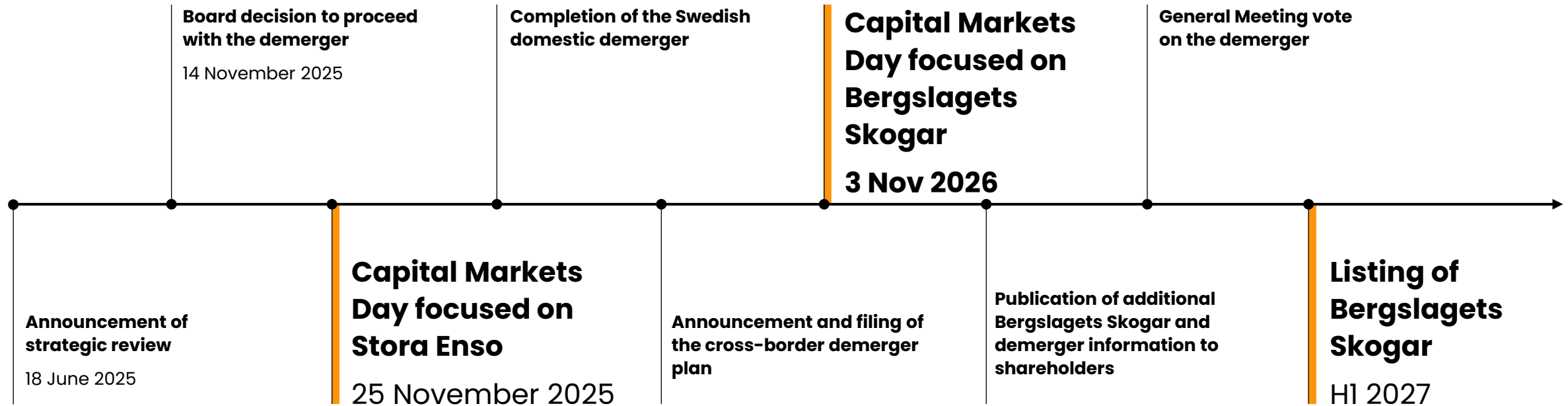
- Europe's largest listed pure play forest company
- Owning a distinct class of assets
- Anticipated continued long-term value appreciation
- Strong tailwinds for renewable material, energy and carbon sequestration
- Potential for significant new revenue streams



Demerger and listing of Bergslagets Skogar is planned to be completed in H1 2027



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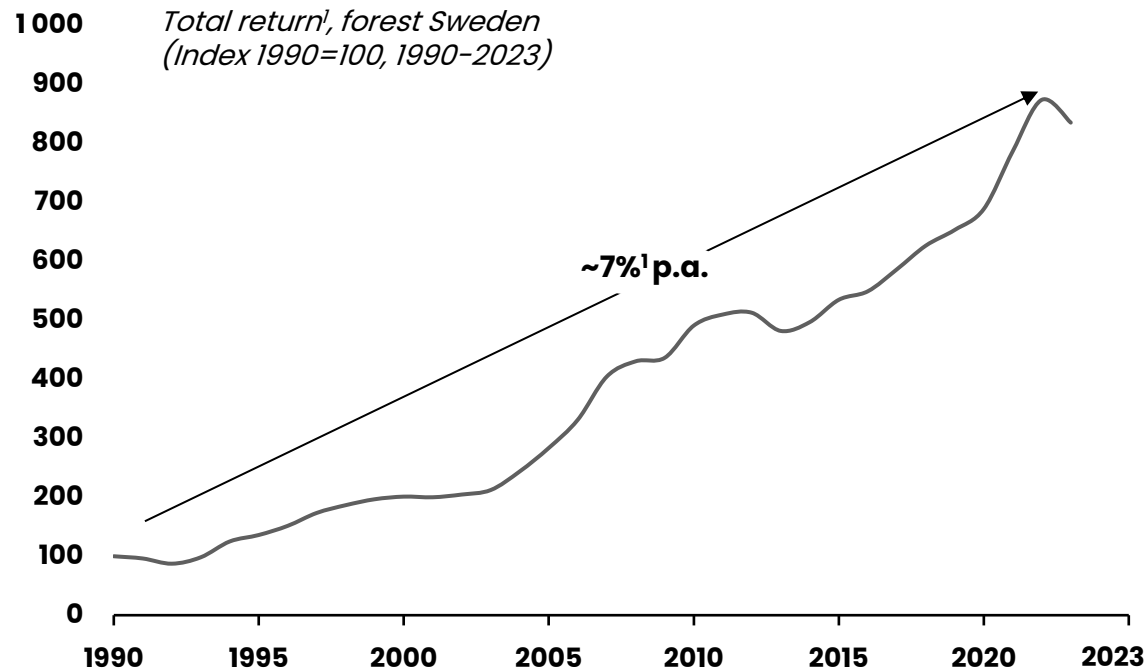


Swedish forests offer consistent return through the economic cycle – low correlation with other asset classes



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Swedish forest assets returns over the last +30 years



Land appreciation ~4.5% p.a.

- Historical average price development since 1990
- Significantly above inflation and excludes the underlying growth in standing stock

Standing stock net volume growth ~1% p.a.

- Steady increase in standing stock volume
- Increasing growth rate over time driven by improvements in forestry operation

Annual harvest return ~1.5% p.a.

- An average net forestry margin of >50% since 1990
- Annual harvesting volume has been an average of close to 3% of standing stock since 1990

Non-harvest related returns

- Net revenues from non-harvesting related land-use activities (e.g. wind and income from recreational use, gravel, land optimisations etc.)

Significant growth opportunity

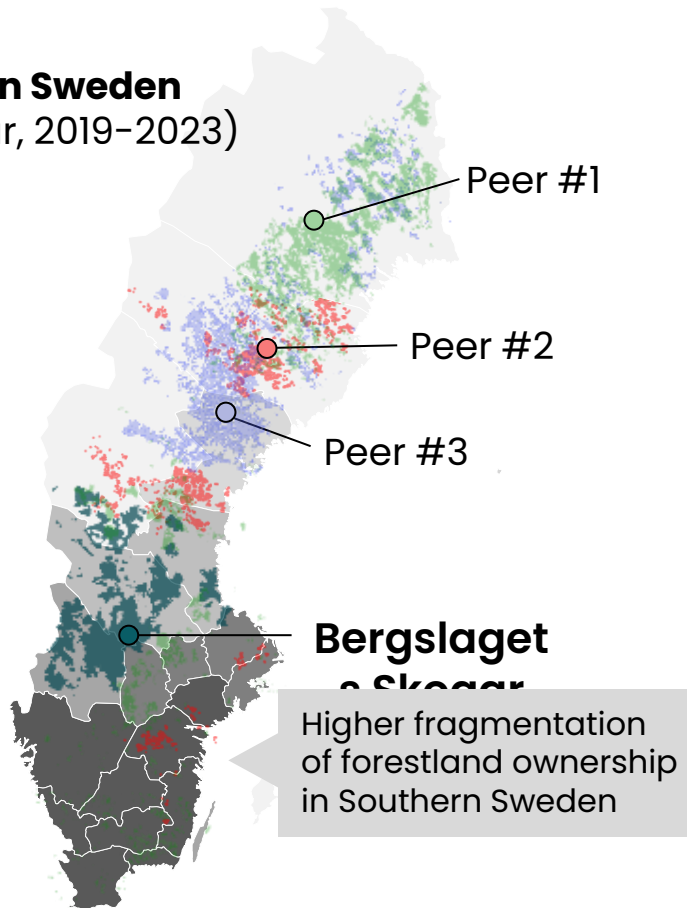
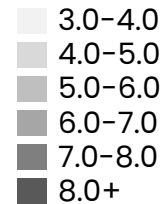
Bergslagets Skogar benefits from its footprint in the most productive available growing region in Sweden...



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Site productivity¹ in Sweden
(avg. m³fo/ha/year, 2019-2023)

Site productivity¹



Located in mid-Sweden, with **~40 million m³ of annual demand**

Excellent forest growing conditions, leading to a **faster-expanding timber stock** vs. other large-scale competitors

130 million m³ standing stock with over **3 million m³ of annual harvesting volume**, and net **standing stock increasing ~1.0% p.a.**

Strong sustainability features with forests **binding ~1.5 million tonnes of CO₂ equivalents p.a.**

Bergslagets Skogar's location has a higher site productivity vs. sizable peers, enabling stronger forest growth

Source: Swedish University of Agricultural Sciences (SLU), Ludvig&Co
1. Higher value means higher annual growth of standing stock per hectare;

...supported by a wood supply agreement that provides demand security



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Long-term wood supply, with gradually decreasing volume commitments for over 18 years, provides predictable demand whilst ensuring flexibility



Gives time for Bergslagens Skogar to develop as an independent company, and to plan for and build customer base



Wood prices are set market-based ensuring stable and resilient cash flows



Gradually increasing non-exclusive volumes provides the ability to capitalise on existing customer base and pursue new customer relationships



Additional opportunities for incremental value creation



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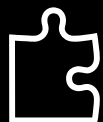
Advanced forest management and related services and products

Digital twin of all Nordic forest allows data analysis driving optimal forest management



Renewable energy

Develop and sell 'Ready-to-Build' stage projects (ambition of 10 TWh of wind power by 2035)



Land holding value optimisation

Divest land with a high share of 'set-aside' areas, **acquire land** with a greater share of fiber-base areas, and **leverage zoning** to unlock value



Carbon storage

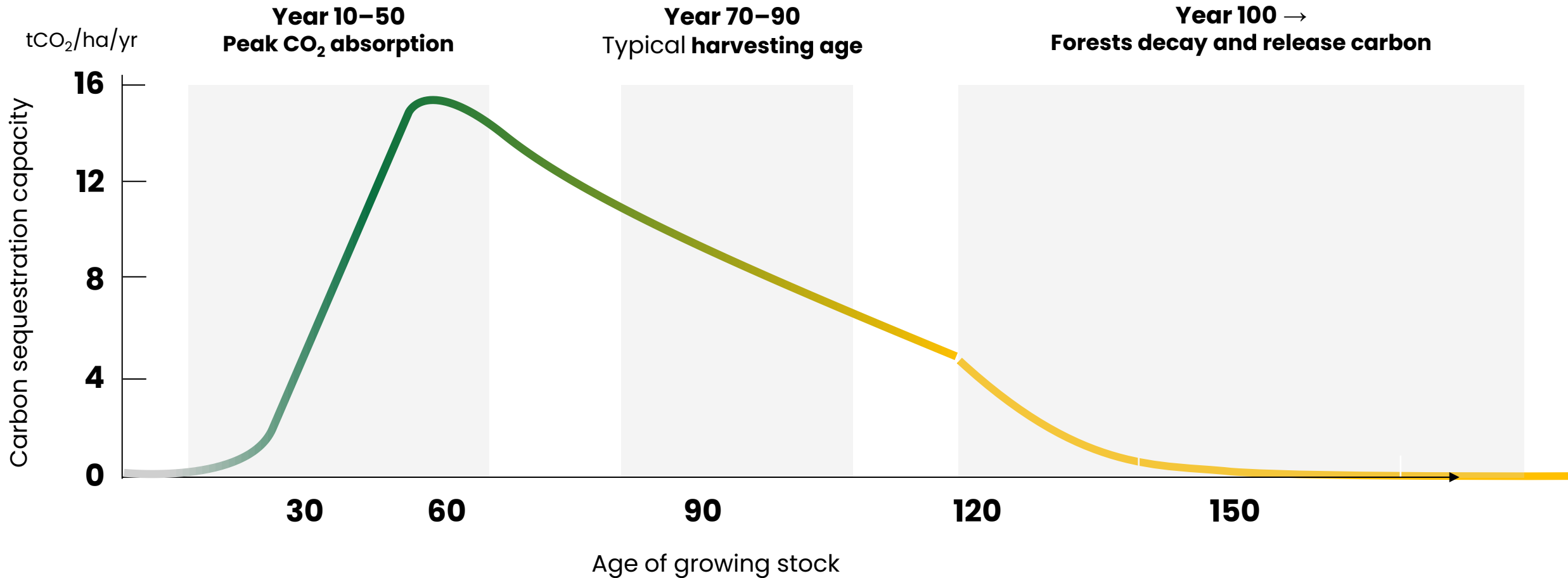
Carbon credits through carbon capture and **peat land rewetting** and other activities driving CO₂ sequestration

Only growing forests remove CO₂



StoraEnso

Carbon sequestration capacity of growing stock



Bergslagets Skogar is committed to step up our work to safeguard biodiversity

99%

of the lands we own or manage covered by forest certification schemes



Science-based

indicators for landscapes, habitats and species



Net-positive

impact on biodiversity by 2050



Precision forestry enables a more and efficient forest management



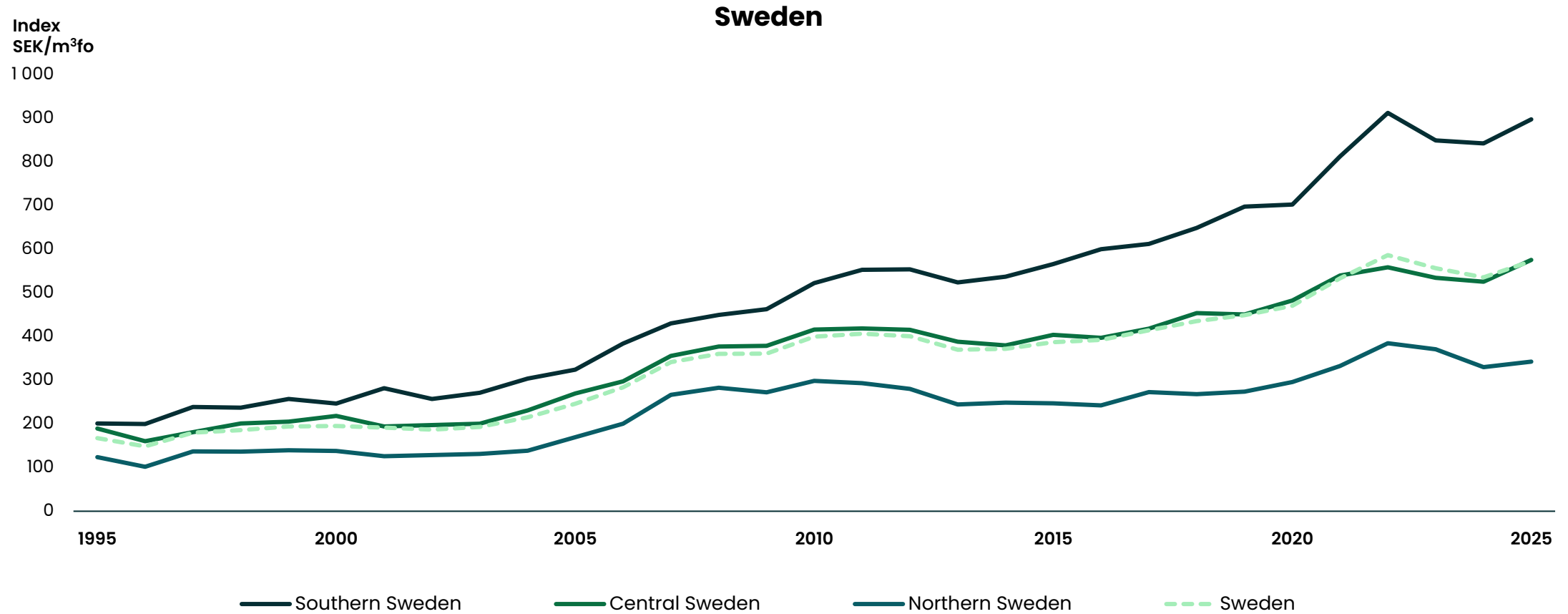
StoraEnso



Forest property market transaction-based price development



StoraEnso



Source: Ludvig & Co 22 January 2026 report, based on nominal prices



StoraEnso

Segments

The reporting structure will be adjusted to reflect the new business focus



StoraEnso

Current reporting structure

Packaging Materials <ul style="list-style-type: none">• Foodservice and Liquid Board• Cartonboard• Containerboard	
Packaging Solutions	Biomaterials
Wood Products	Forest
Other	

New reporting structure from Q1 2026

Consumer Packaging <ul style="list-style-type: none">• BA Foodservice and Liquid Board• BA Cartonboard
Integrated Packaging <ul style="list-style-type: none">• BA Containerboard• BA Packaging solutions
Biomaterials <ul style="list-style-type: none">• BA Biomaterials
Other <ul style="list-style-type: none">• BA Wood and Energy• Group functions, Swedish forest assets, Growth business unit & Central European Wood Products operations

Wood Products sites not included in the strategic review will be integrated into operational segments to align with business unit P&L responsibilities.

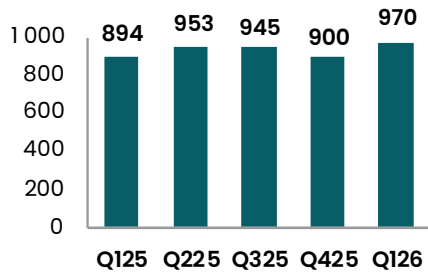
Overview per segment



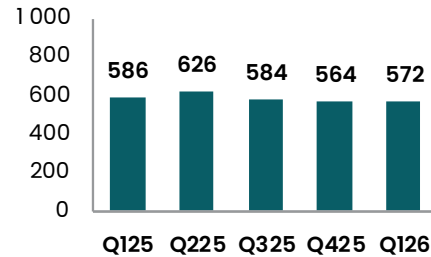
StoraEnso

Sales, MEUR

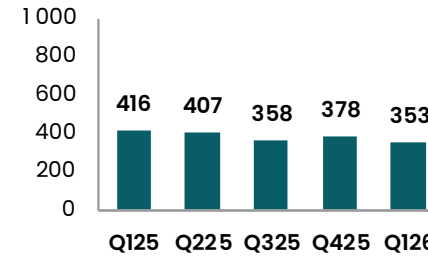
Consumer Packaging



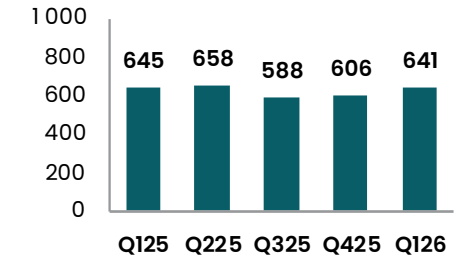
Integrated Packaging



Biomaterials

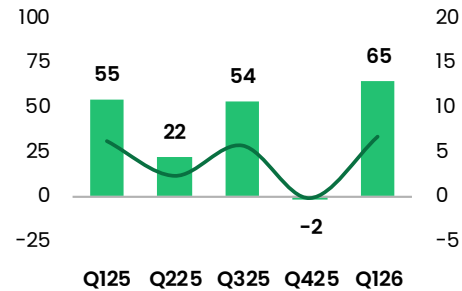


Other

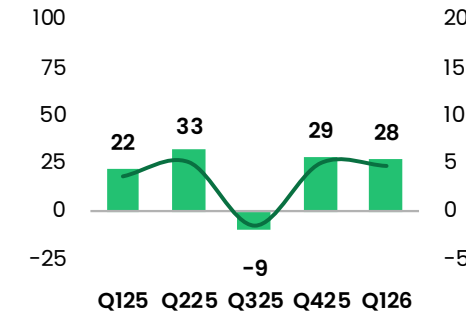


Adjusted EBIT, MEUR and Adjusted EBIT Margin, %

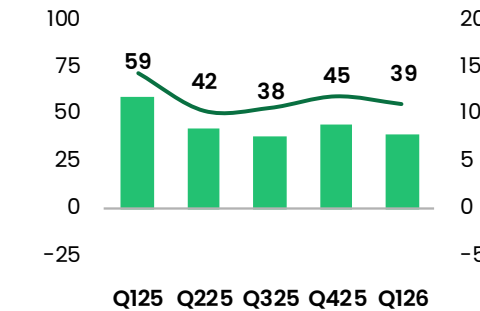
Consumer Packaging



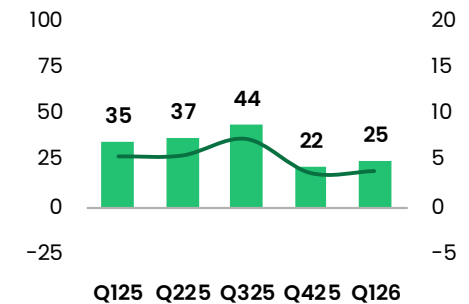
Integrated Packaging



Biomaterials



Other



Adjusted EBIT Adjusted EBIT margin



StoraEnso

Consumer Packaging

Champion in growing packaging markets with customer centric innovation



StoraEnso

Leading market positions across all consumer board grades

Cartonboard



Folding Boxboard
(FBB)



Coated Unbleached Kraft
(CUK)



Solid Bleached Sulphate
(SBS)



Foodservice & Liquid



Liquid Packaging Board
(LPB)



Foodservice Board
(FSB)



🌐 = Global 🇪🇺 = Europe

Blue chip customer base

Huhtamaki ELOPAK



Nestlé



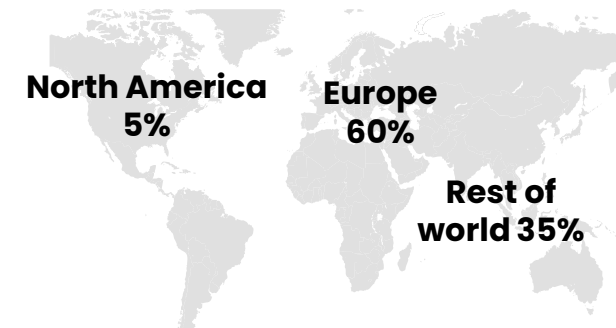
Seda

Tetra Pak®
PROTECTS WHAT'S GOOD



Strong positions in Europe and global reach

Sales split



Healthy long term market growth trajectory

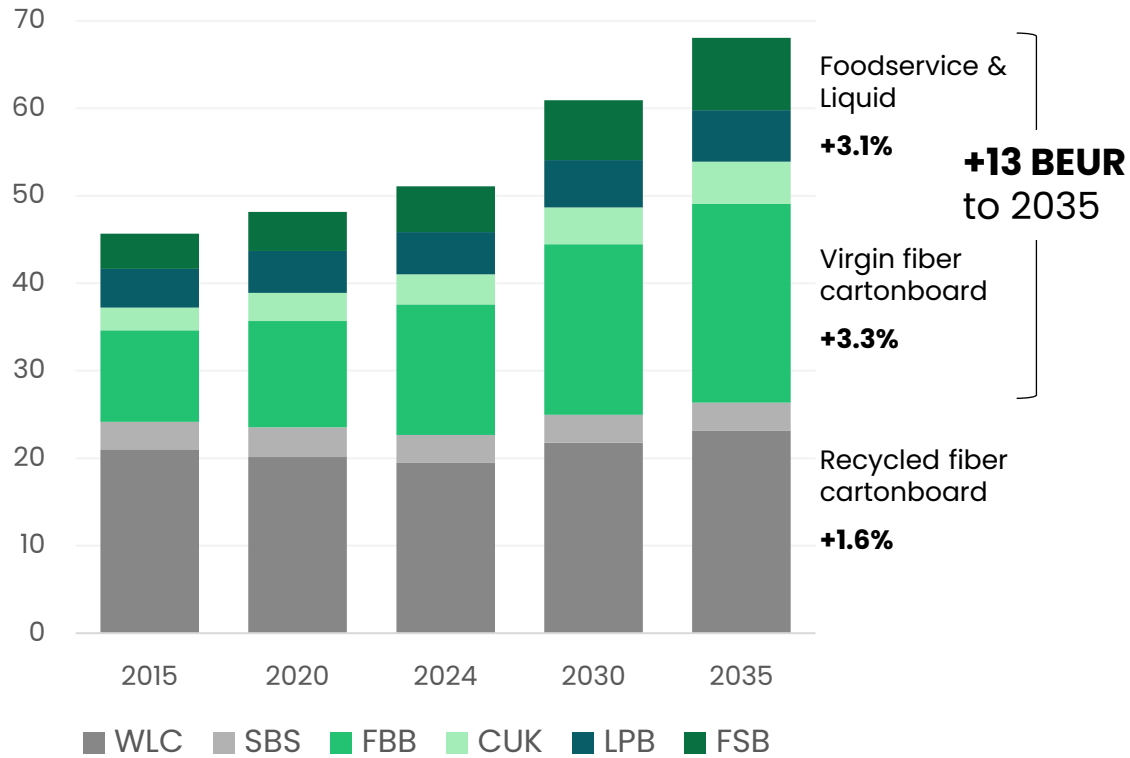


StoraEnso

Global consumer board market

80 Millions tonnes

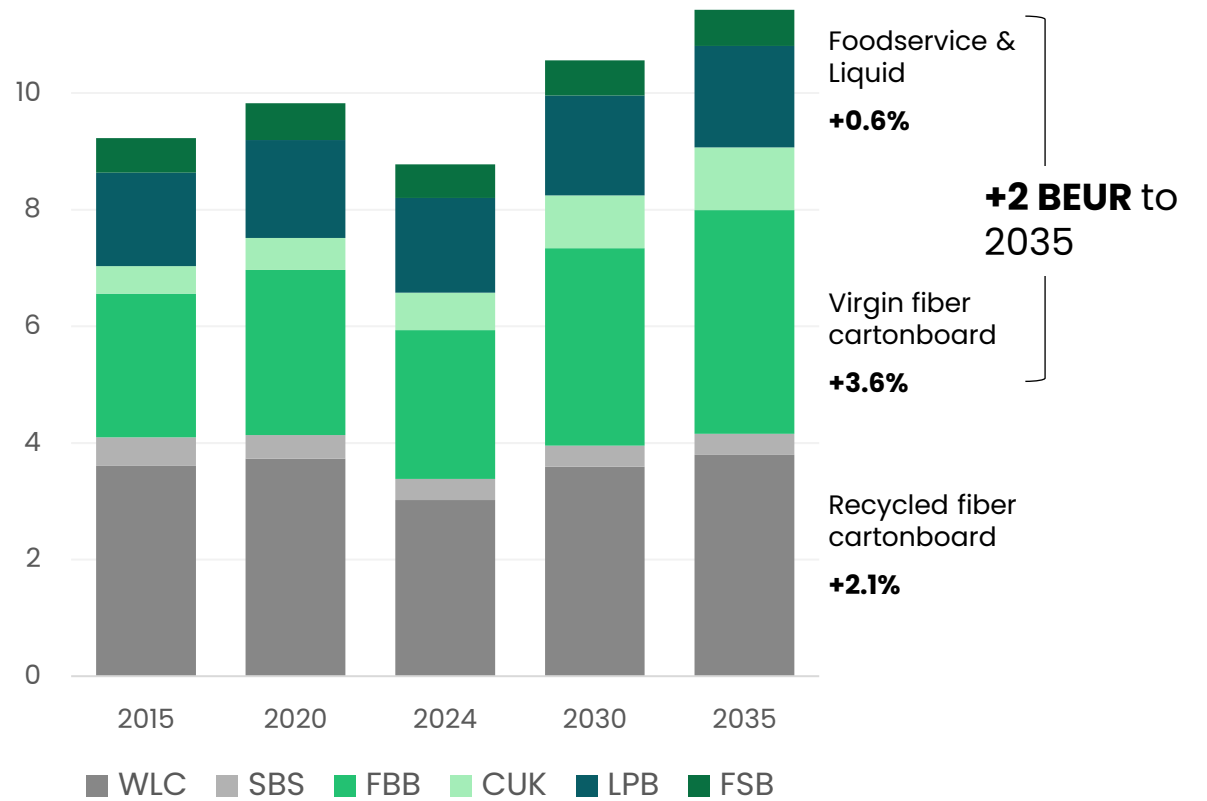
CAGR (2024-2035e)



European consumer board market

12 Millions tonnes

CAGR (2024-2035e)

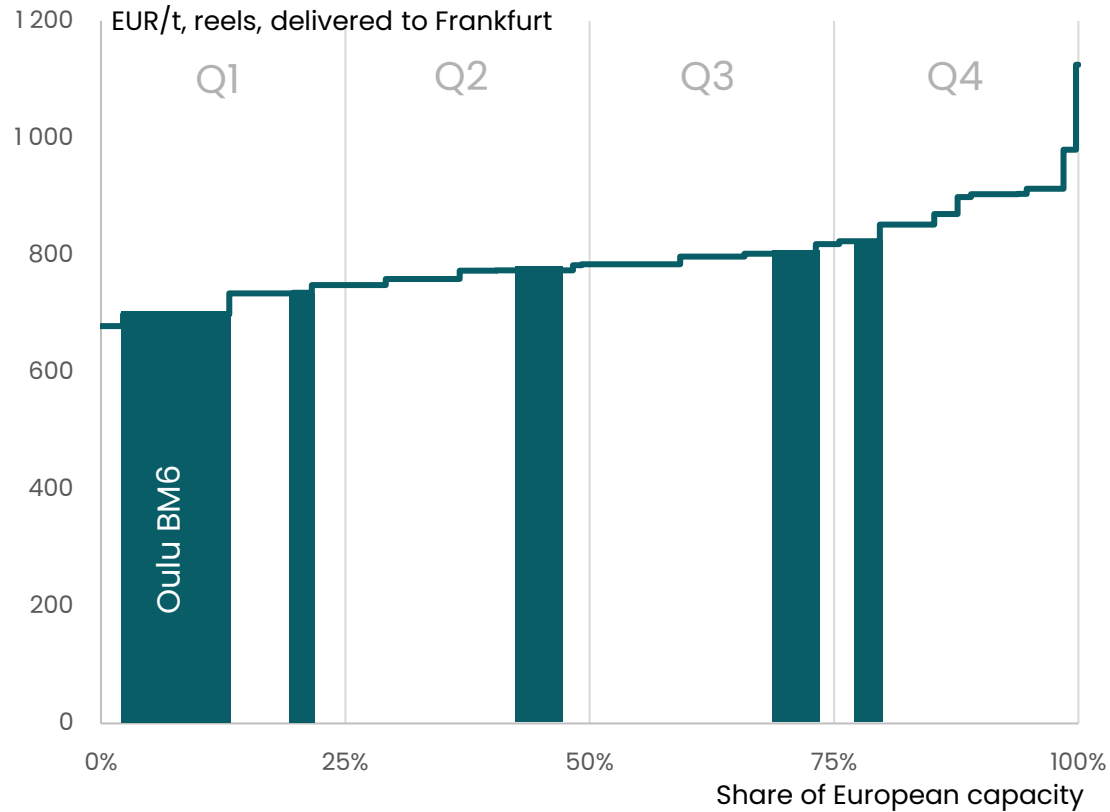


Advancing our competitive position with the Oulu investment and through continuous improvement

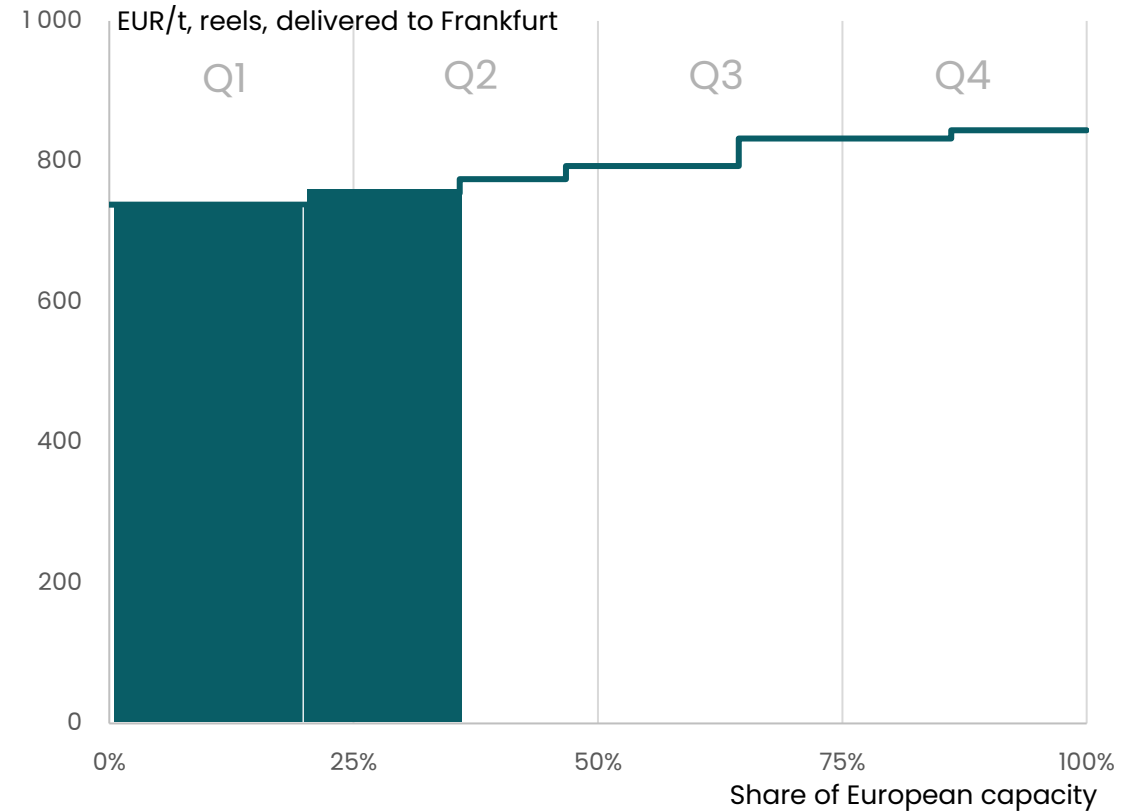


StoraEnso

FBB cost competitiveness in Europe



LPB aseptic cost competitiveness in Europe



Stora Enso mills/machines

High barriers to entry



StoraEnso



Product requirements

Consistency & convertibility

Barrier performance and food safety compliance

Rising innovation bar to drive sustainability



Supplier qualification & converter lock-in

Converter and end user **qualification process**

Long-term contracts with high switching costs

Integrated systems from board to filling lines



Capital intensity

High Capex requirements

Long **investment lead times**

Technology complexity

Successful start of the new, state-of-the-art consumer board line in Oulu, Finland



StoraEnso

Packaging for food, beverage, personal care and general packaging

- 750,000 tonnes of annual capacity of folding boxboard and coated unbleached kraft
- Expected to generate 800 MEUR in annual sales at full capacity

Delivered on budget & on time

- Project completed according to original timeline and budget
- First customer deliveries began in Q2 2025

Technological excellence

- Uses Stora Enso's patented FiberLight Tec™ for lighter, stronger boards

Sustainability leadership with 90% reduction in fossil CO₂ emissions

- Nearly carbon-neutral production



Largest and most modern cartonboard machine in Europe

Leveraging our strong right-to-win in premium and growing markets to expand margins



StoraEnso

How we win in Consumer Packaging

- Premium market segments with healthy growth outlook
- Right-to-win and fiber-for-plastic packaging substitution with cost competitive assets and customer centric innovations
- Significant margin expansion through own actions





StoraEnso

Integrated packaging

Stora Enso is a regional champion in selected markets




StoraEnso

Leading market positions across all containerboard grades

Virgin fiber containerboard		Recycled fiber containerboard	
			
#3		#2	#2
Kraftliner	NSSC fluting	Testliner	Central Eastern Europe

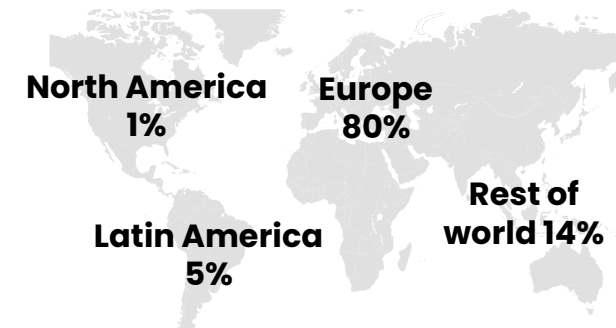
Blue chip customer base

Corrugated packaging		
	#2	#1
Producer Benelux	Integrated producer Sweden & Finland	Integrated producer Poland & Baltics

 = Europe

Strong positions in Europe and global reach

Sales split

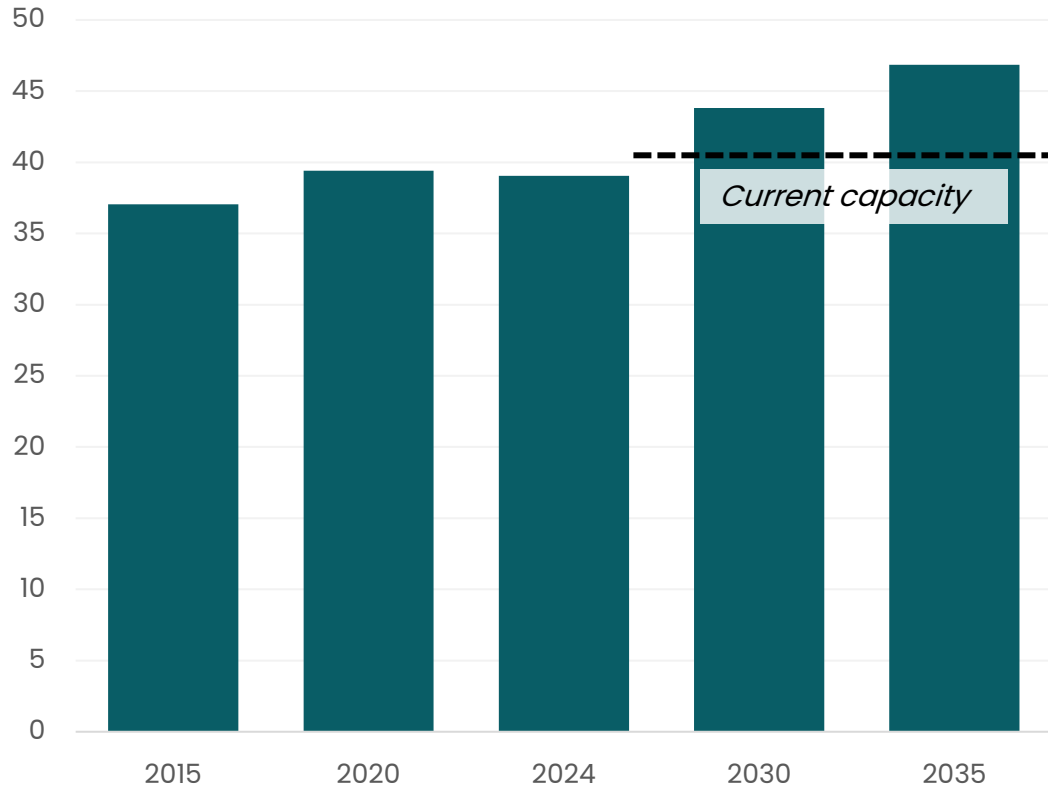


Growth in Stora Enso's key markets

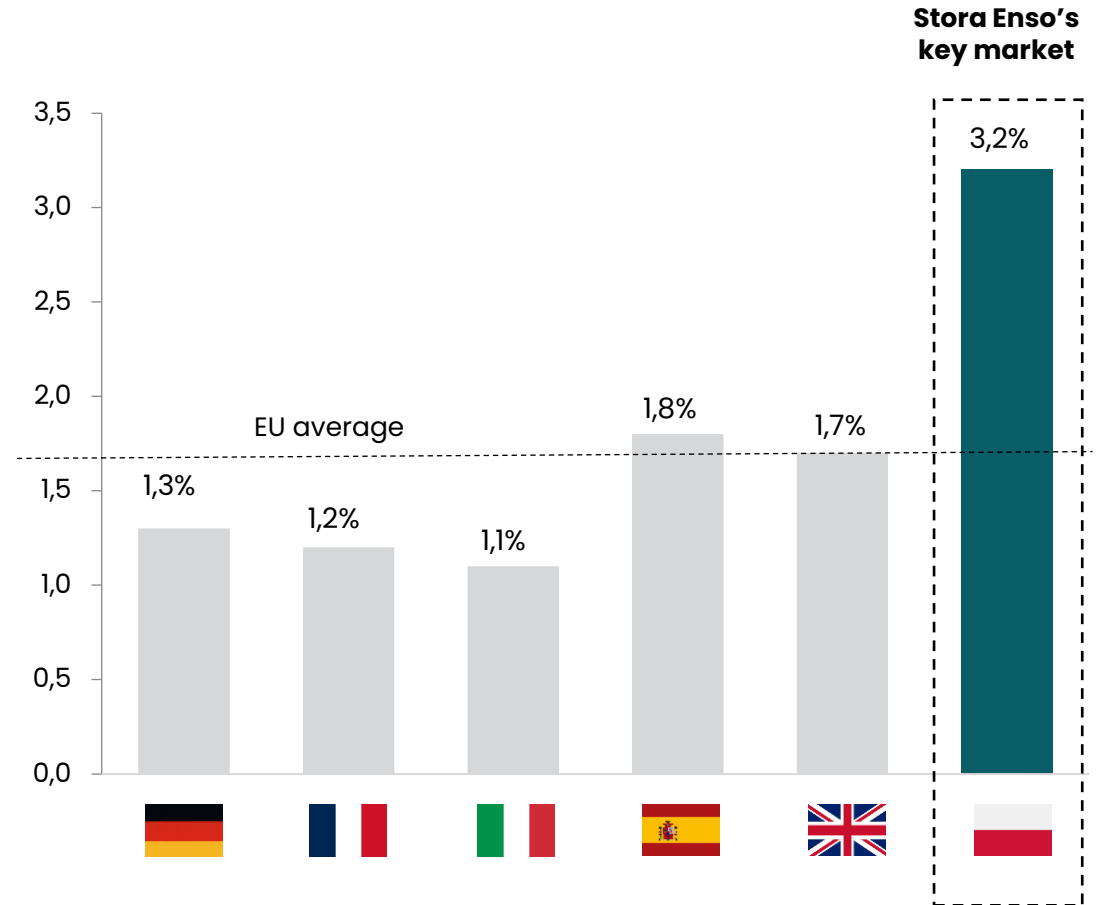


StoraEnso

Global virgin fiber containerboard demand (Mt/a)



Annual growth in corrugated packaging (%)



Producers of virgin fiber containerboard in Europe are increasingly gaining share in global markets

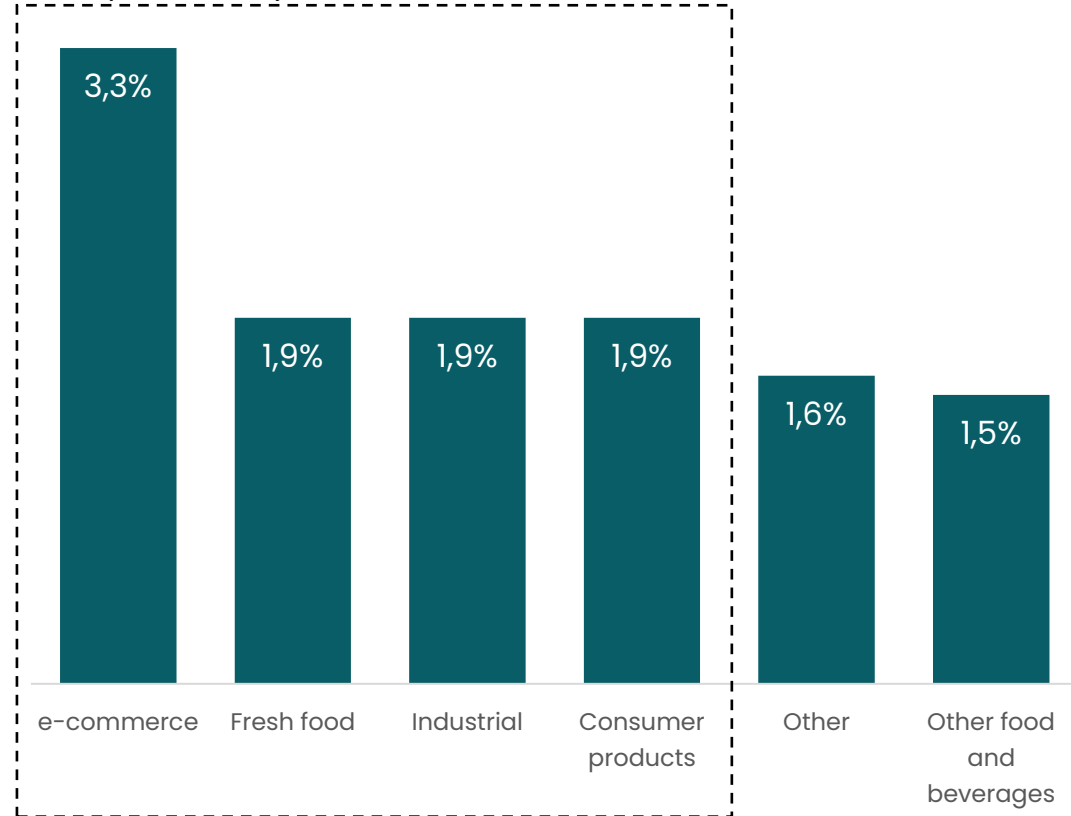
Low weight Kraftliner offers a compelling value proposition



StoraEnso

Demand growth by Stora Enso target segment

CAGR (2024-2040e)



10% less material consumption through light weighting¹, resulting in 49% lower CO₂ emissions²



Target markets are the fastest growing segments globally



Premium performance in the most demanding end uses

1. Based on average material savings in customer cases, 2. Based on comparison of Avant Forte Brown and Avant Forte WhiteTop CO₂ footprint to ecoinvent 3.10 database (FEFCO 2021 data for Europe)

Operational strength and vertical integration



StoraEnso

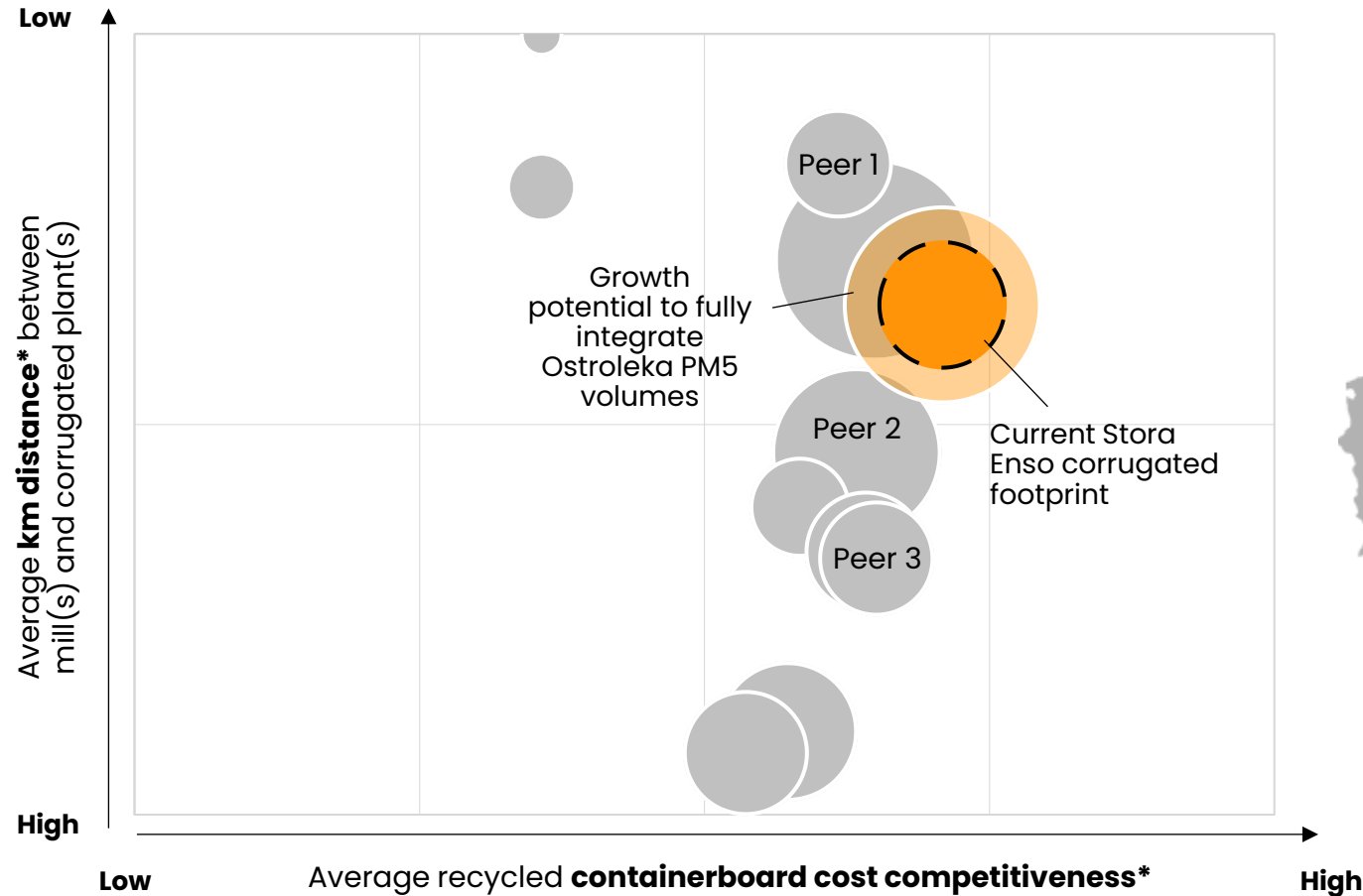
Mitigate market volatility

Improve cost efficiency

Enhance operation responsiveness

Raise market entry barriers

Competitiveness of asset footprint in Poland

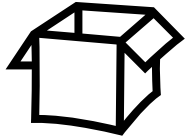


- Containerboard mill
- Containerboard synergies
- Packaging solutions plants

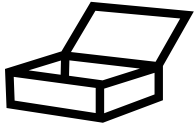
Expanding the value chain



StoraEnso



End-to-end Packaging Solutions with
bespoke design capabilities



100+ packaging designers



Customer co-creation

- Strengthens customer relationships
- Differentiates



Deep customer understanding that
shapes how we sell our containerboard

reddot winner 2025
packaging design



WORLDSTAR
WINNER
2025



WORLD
PACKAGING
ORGANISATION

WPO

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Delivering product excellence with deep customer focus to expand margins



StoraEnso

How we win in Integrated Packaging

- Industry leading product performance for efficient operations and competitive advantage
- End-to-end packaging solutions, design capabilities and customer-centric packaging innovation
- Significant margin expansion through own actions



Product: Magazine packaging made of Ensocoat by Stora Enso



StoraEnso

Biomaterials

Serving demanding customers with specialised pulp grades



StoraEnso

We produce pulp for everyday life



Eucalyptus

Cost competitive
Sustainable



Fluff



Maximal performance
Minimal environmental impact



Specialised UKP¹



High-quality
Eco-friendly



Packaging



Speciality paper



Hygiene



Medical care



Electrical

 = Europe  = Global

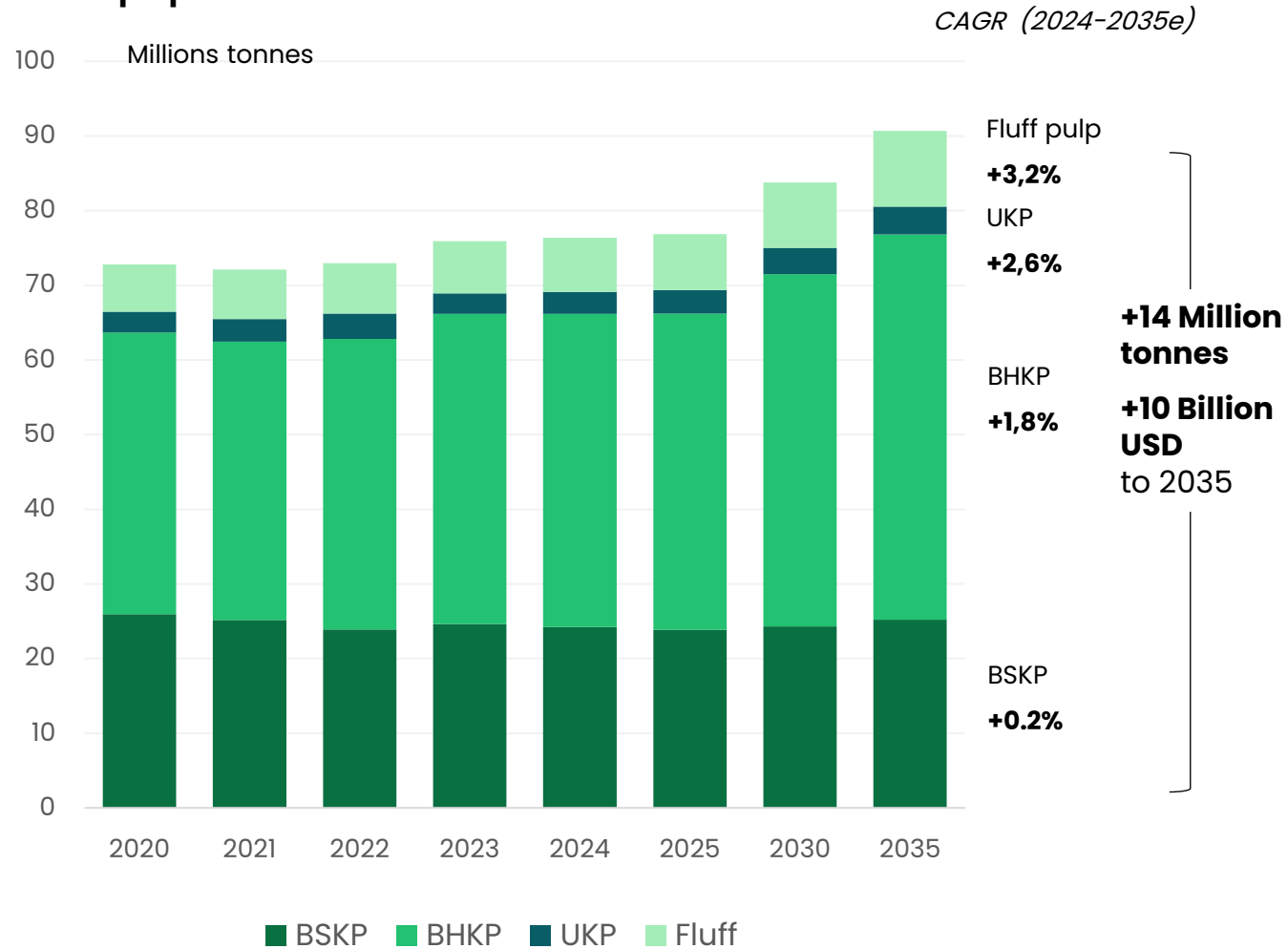
1. UKP market pulp by Stora Enso

Growth market with attractive value-add applications

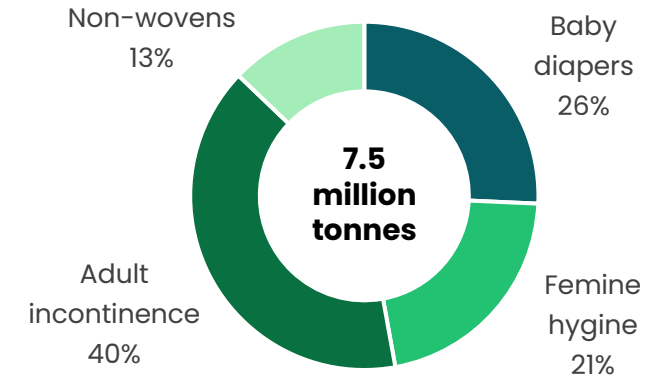


StoraEnso

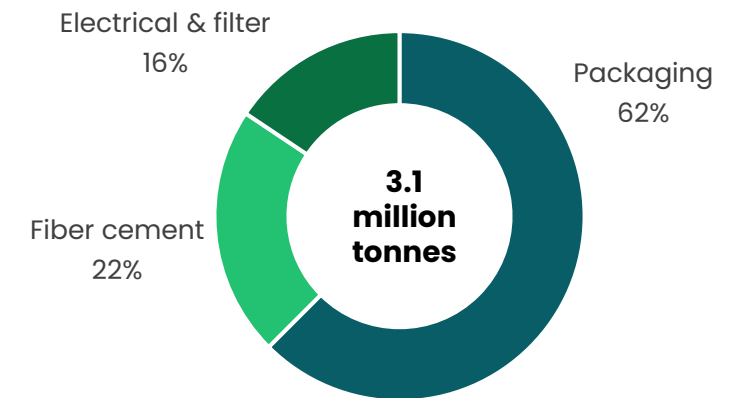
Global pulp market



Fluff pulp end use segments



UKP end use segments

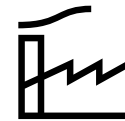
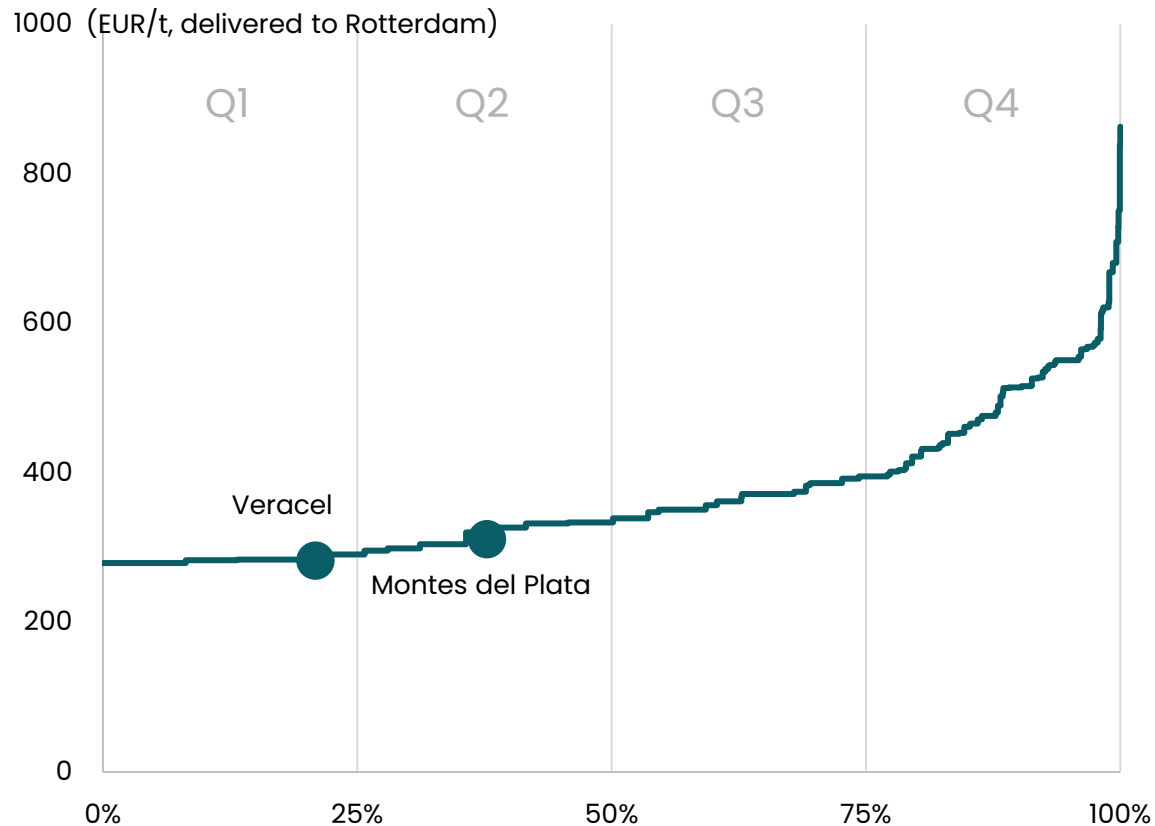


Ensure packaging cost competitiveness, high margins and cashflow with sustainable eucalyptus



StoraEnso

Hardwood kraft pulp cost competitiveness (global)



Two world-class pulp production units

in Brazil and Uruguay with logistics ensuring cost-effective and reliable fiber supply



Highly productive sustainable plantations

400,000 hectares of lands in Brazil and Uruguay with advanced tree-breeding



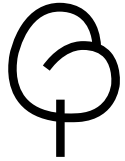
Built on trust with communities

License to operate through community engagement, commitment to human rights & biodiversity

Strengthening packaging cost-competitiveness through internal eucalyptus supply



StoraEnso



Only EU packaging peer with **internal eucalyptus pulp supply**



Secure sustainable access create for long-term **cost competitiveness**



Stable pulp supply ensures **consistent process control and board performance**



Stable demand create value throughout market cycle



Well positioned in specialised pulp for growing value-added applications to demanding customers



Largest fluff pulp producer in Europe

- Solid customer base & strong relationships
- Relevant product offering in hygiene
- Technical know-how, sustainability & quality

TOP brand owners in the market:



Urbanisation

Ageing population

Increasing health needs

New developed high-quality UKP

- Customer base in packaging and new areas
- Product offering for various end uses
- Sustainable & Quality

TOP blue chip companies in the market:



De-carbonisation

Electrification

Health & Safety in construction

Serving demanding customers with New Biomaterials enable long-term value creation



GROW

Biochemicals



Lignin and Tall oil enable new applications and biochemicals

SCALE-UP

Fiber Products



Fiber Products used in new high-performance materials

DEMONSTRATE

Battery Materials



Replacing mined and fossil-based anode materials in batteries

From Q126 this business unit is included in segment other

Unlocking customer value with integration, specialisation and competitiveness to expand margins



StoraEnso

How we win in Biomaterials

- Serving demanding customers with specialised pulp grades and new biomaterials
- Sustainable eucalyptus pulp ensures long-term cost-competitiveness, high margins and cashflow
- Significant margin expansion through own actions





StoraEnso

Ownership and top management

Ownership distribution at the end of Q1 2026



StoraEnso

	% of shares	% of votes
■ Solidium Oy*	10.7%	27.4%
■ FAM AB	10.2%	27.4%
■ Social Insurance Institution of Finland (KELA)	3.0%	10.1%
■ Finnish institutions (excl. Solidium and KELA)	13.9%	9.2%
■ Swedish institutions (excl. FAM)	2.1%	1.1%
■ Finnish private shareholders	4.0%	2.4%
■ Swedish private shareholders	3.0%	2.0%
■ ADR holders	1.5%	0.5%
■ Under nominee names (non-Finnish/non-Swedish shareholders)	51.7%	20.0%

* Entirely owned by the Finnish State

Major shareholders at the end of Q1 2026

By voting power	A shares	R shares	% of shares	% of votes
1 Solidium Oy*	62 655 036	21 792 540	10,7 %	27,4 %
2 FAM AB**	63 123 386	17 000 000	10,2 %	27,4 %
3 Social Insurance Institution of Finland	23 825 086	0	3,0 %	10,1 %
4 Ilmarinen Mutual Pension Insurance Company	4 159 992	20 680 000	2,9 %	2,5 %
5 Varma Mutual Pension Insurance Company	5 163 018	7 840 874	0,8 %	2,2 %
6 MP-Bolagen i Vetlanda AB**	4 936 000	1 000 000	0,7 %	2,1 %
7 Elo Mutual Pension Insurance Company	2 010 000	10 679 000	1,5 %	1,3 %
8 E.J. Ljungberg's Foundation	1 780 540	2 336 224	0,5 %	0,9 %
9 Bergslaget's Healthcare Foundation	626 269	1 609 483	0,3 %	0,3 %
10 Lannebo fonder	0	7 412 927	0,7 %	0,2 %
11 The State Pension Fund	0	5 600 000	0,6 %	0,2 %
12 Unionen (Swedish trade union)	0	5 000 000	0,6 %	0,2 %
13 The Society of Swedish Literature in Finland	0	4 020 600	0,4 %	0,1 %
14 OP Finland Index	0	3 340 425	0,4 %	0,1 %
15 Nordea Finnish Stars Fund	0	2 834 892	0,4 %	0,1 %
16 OP Finland Fund	0	2 818 311	0,4 %	0,1 %
17 Avanza Pension Insurance	111 568	1 462 675	0,2 %	0,1 %
18 Indecap AB	0	2 542 556	0,2 %	0,1 %
19 Savings Bank Domestic Mutual Fund	0	2 237 047	0,2 %	0,1 %
20 Danske Invest Finnish Equity Fund	0	2 204 176	0,2 %	0,1 %
Total	168 391 355	123 116 050	35,0%	75,6%

*Entirely owned by the Finnish State. **As confirmed to Stora Enso.

List has been compiled by the company, based upon shareholder information from Euroclear Finland Oy and Euroclear Sweden AB share registers and a database managed by Citibank, N.A. (as the company's ADR agent bank). This information includes only direct registered holdings, thus certain holdings (which may be substantial) of ordinary shares and ADRs held in nominee or brokerage accounts can not be included. The list is therefore incomplete.

Sponsored ADR Programme



StoraEnso

Stora Enso has a sponsored Level I ADR programme in the US.
The ADRs and Ordinary Shares trade on the OTCQX® Best Market.

Symbols	SEOAY, SEOFF, SEOJF
CUSIP	86210M106
Ratio	1 ADR : 1 Ordinary Shares
ADR depository	Citibank

Share price information:

www.citi.com/DR or www.otcqx.com

Contact information for Stora Enso ADR holders:

Citibank Shareholder Services

Computershare

P.O. Box 43077

Providence, Rhode Island 02940-3077

Email: citibank@shareholders-online.com


Direct dial:

(781) 575-4555

Group Leadership Team



StoraEnso

Bergslagens Skogar 



President and CEO
Hans Sohlström



Chief Financial Officer
Niclas Rosenlew



**EVP People and Legal,
General Counsel**
Micaela Thorström



**EVP Strategy and
Sustainability**
Tobias Bäärnman



**President and CEO of Stora
Enso's Swedish forests –
Bergslagens Skogar**
Tuomas Hallenberg

Executive Vice Presidents of Business Areas:



EVP Cartonboard
Andreas Birmoser



**EVP Foodservice & Liquid
Board**
Markku Luoto



EVP Containerboard
Lars Völkel



EVP Packaging Solutions
Carolyn Wagner



EVP Biomaterials
Johanna Hagelberg



EVP Wood and Energy
Pauli Torikka

Board of Directors



StoraEnso



Håkan Buskhe
Chair



Jouko Karvinen
Vice Chair



Helena Hedblom



Astrid Hermann



Christiane Kuehne



Richard Nilsson



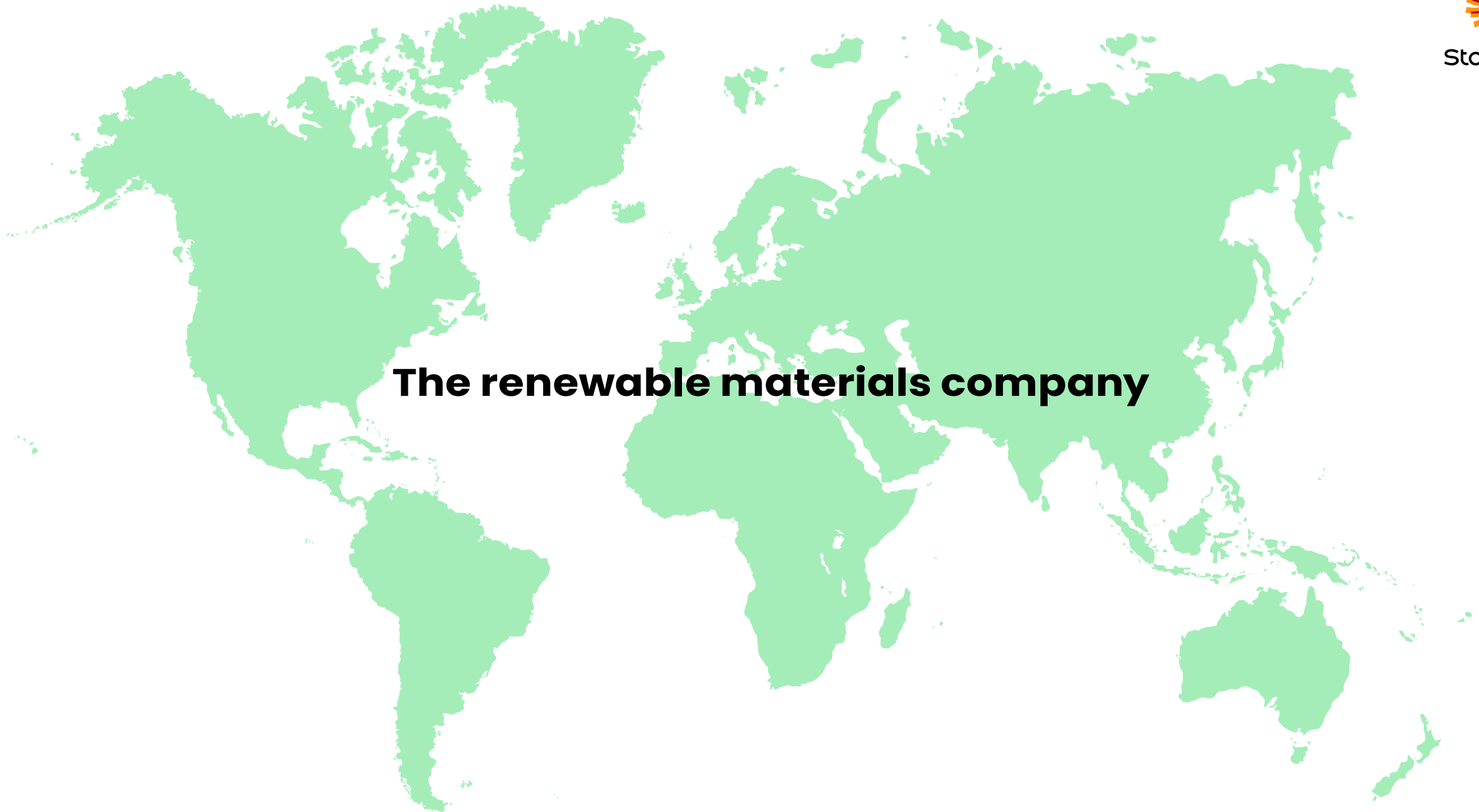
Elena Scaltritti



Antti Vasara



StoraEnso



The renewable materials company