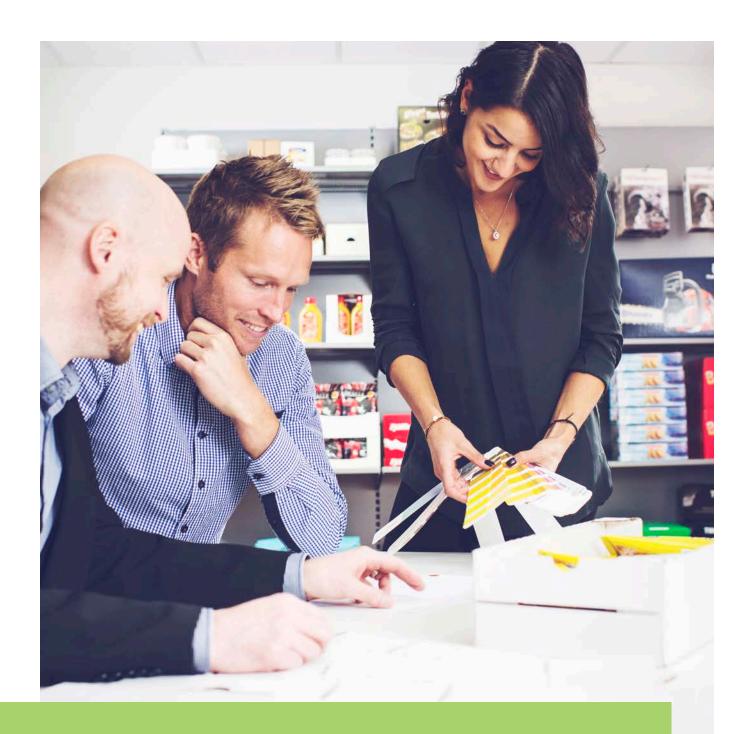


# Stora Enso Packaging Automation









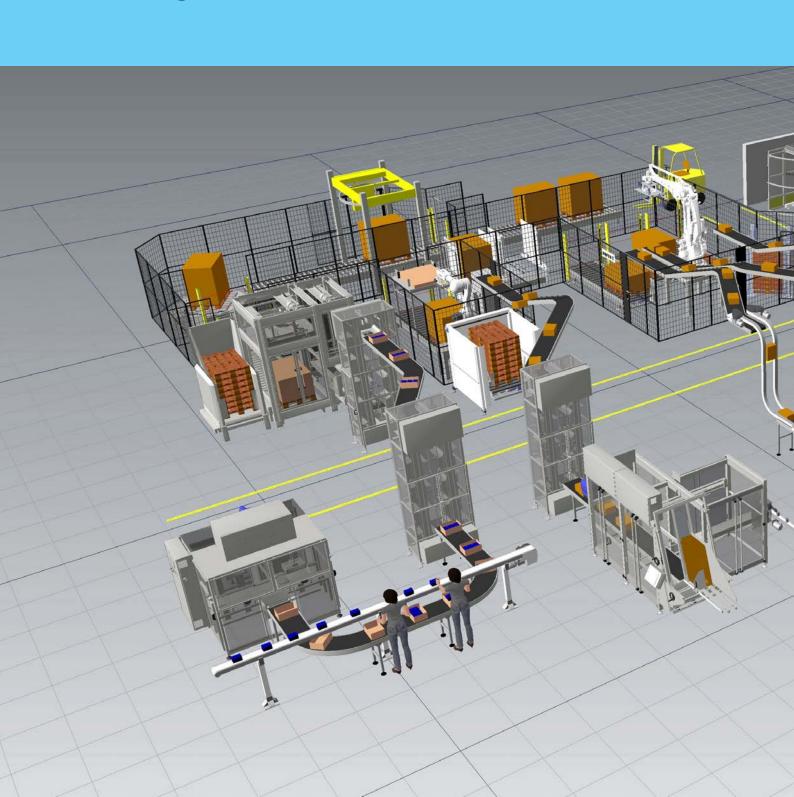
# One machine. Or very much more.

Our customers come from a number of different industries. The needs vary and each product to be packed has its own requirements and characteristics. In order to be able to provide the right packaging solution we have therefore the broadest commercially available range of packaging machines. Sometimes a basic solution is wanted, for example, using a case packer and a box former. Other times it is a total solution, where a large flow has to be automated, that is of interest.

Whatever the needs, we find the right answer by a thorough examination of the product, the distribution chain, the size of the factory and all other factors that influence the packing process. In this way, packaging and automation become an efficient whole. As our customer, this entirety also includes Stora Enso's global strength, which means that you always have a local contact to whom you can turn to.

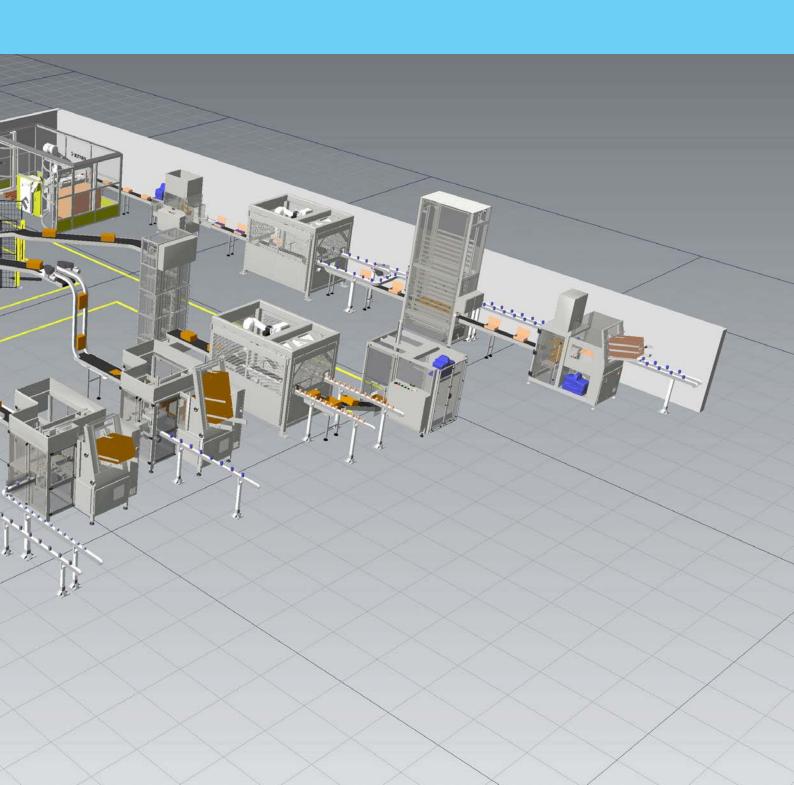


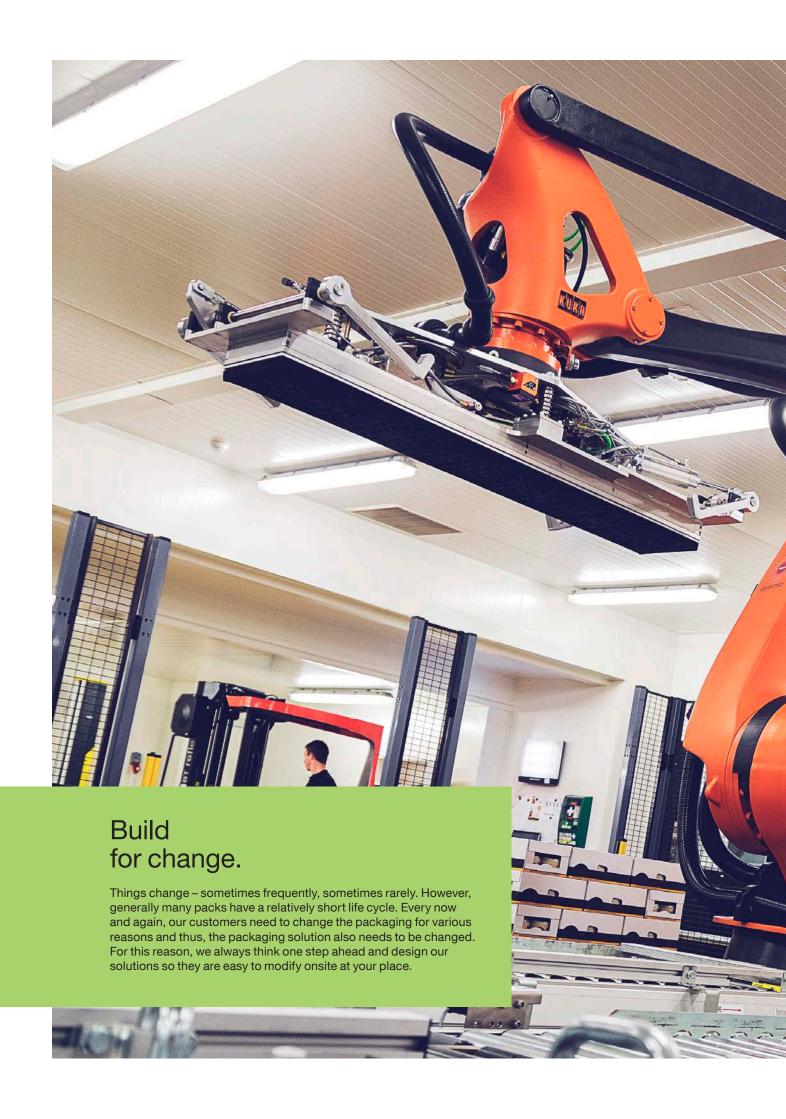
# We have put good solutions in systems.



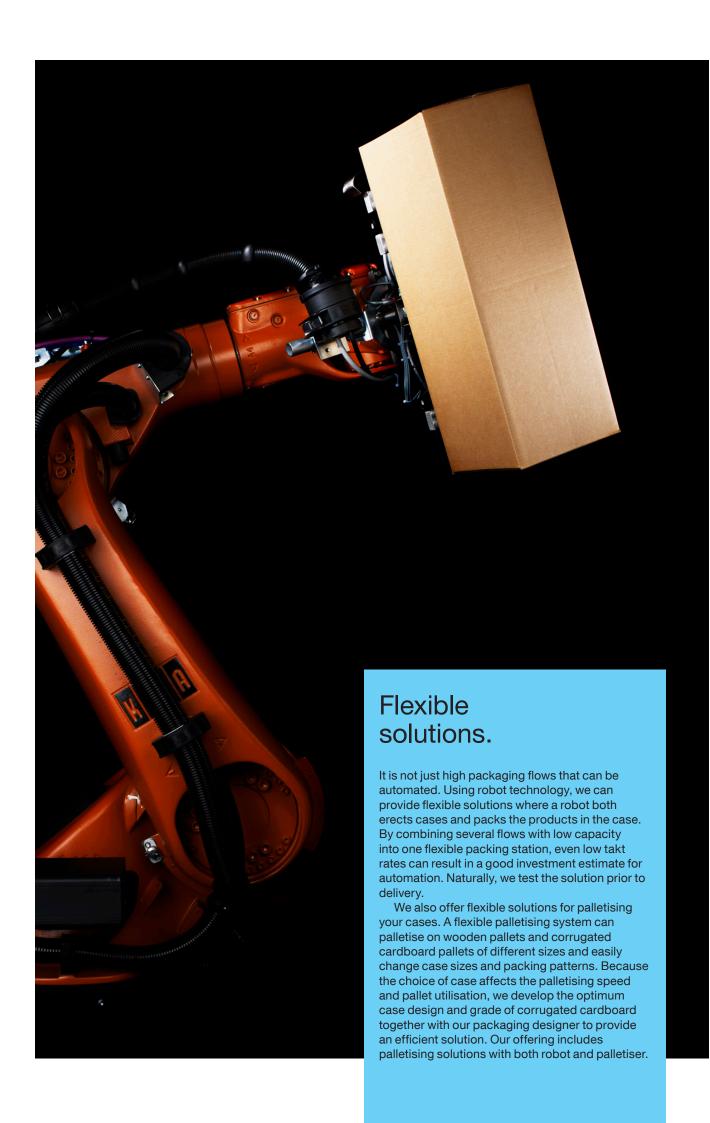
What can you demand from your packaging solution? A great deal, if you ask us. Nevertheless, when all the requirements have been met and all the adjustments have been made to suit your particular product, you really do not need to think that much more. Because we can promise that you have obtained an automated system that is extremely reliable and easy to control.

Moreover, already during the installation you will know how everything is going to work, thanks to 3D drawings. And once the system is running, we can conduct follow-ups by measuring the availability and production data history and fault history.









# An extraordinarily versatile service.

The fact that we provide both packaging systems and corrugated cardboard is one major reason why we are appreciated by our customers. One contact for two areas – it can't be simpler.

The same applies if you contact our automation engineers when something needs to be adjusted. They are qualified automation engineers and they are trained in programming and PLC, as well as in corrugated cardboard and packaging. Thus, they can quickly check whether a fault is due to the material or the machine.

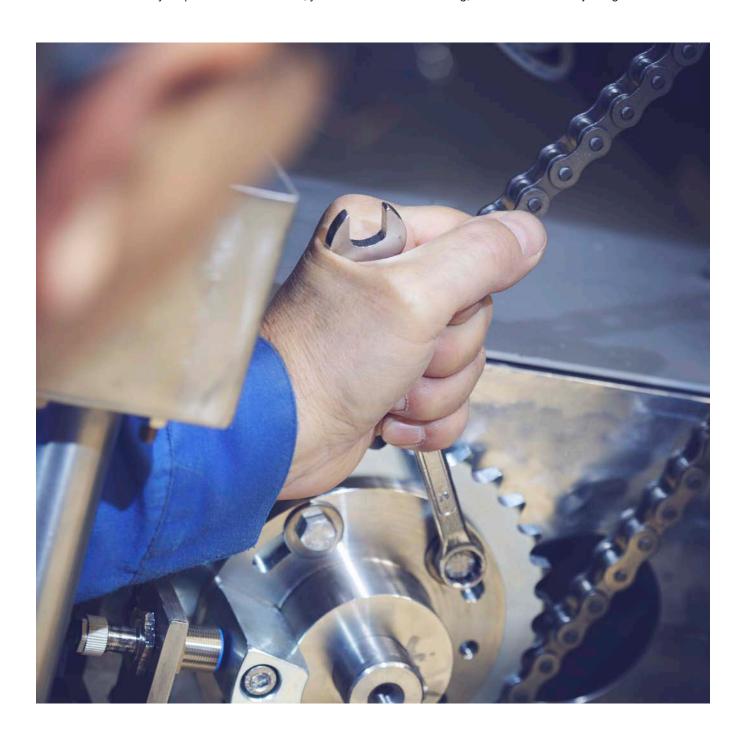
### Top condition with secure agreement

We know what it can cost in money and time when a machine stands still. Our service agreement has been designed to minimise faults and to ensure everything runs as it should. Based on your production conditions, you

decide if we will make one or up to four service visits per year. You then obtain a thorough review of your machines, where we tune the functions, replace worn parts and provide a status report. Should there be an acute problem, we troubleshoot the control system and electrical equipment, as well as mechanical maintenance and repair.

### Customised training

Our packaging systems are designed to make them relatively easy to use. Nevertheless, there is still a need for training in order for it to be possible to use the machines' functions in the best way. For this reason, we offer customised courses for the operators. The focus is on efficient operation, reconfiguring and daily maintenance. The training can also be adapted for technicians and the focus is then on troubleshooting, maintenance and adjusting the machines.





## Industry 4.0 Our machines are smart enough to ask for help

The market wants high outcomes from their investments of machines that demands smarter, digital solutions for packaging automation. Together with Österbergs Förpackningsmaskiner and Schneider Electrics, we have developed a system that compiles and reports data on machine productivity and component status.

### With a connected machine you get:

- system for preventive maintenance
- push notification or e-mail when it is time for service or replacement of components
- less machine downtime through planned maintenance, resulting in higher production efficiency

Talk to us if you want more information about Industry 4.0 and how it can support your business.

Stora Enso is a leading provider of renewable solutions in packaging, biomaterials, wooden constructions and paper on global markets. Our aim is to replace fossil based materials by innovating and developing new products and services based on wood and other renewable materials. We employ some 26 000 people and are publicly listed in Helsinki (STEAV, STERV) and Stockholm (STEA, STER).